

1 BEFORE THE ALPA ARBITRATION BOARD
2
3 - - - - -X
4 THE CREW MEMBERS OF :
5 US AIRWAYS, :
6 Plaintiff, :
7 vs. :
8 THE CREW MEMBERS OF :
9 AMERICA WEST AIRLINES, :
10 Defendant. :
11 - - - - -X

13 HEARING, VOLUME III

14
15 GEORGE NICOLAU, Chairman
16 CAPTAIN STEVE GILLEN, Pilot Neutral
17 CAPTAIN JIM BRUCIA, Pilot Neutral

18
19 Washington, DC
20 Wednesday, December 6, 2006

21 REPORTED BY:
22 DONALD R. THACKER

1 Hearing before the ALPA Arbitration Board,
2 on December 6, 2006, in Washington, D.C. at the

1206ARB3

3 Marri ott Wardman Park, 2660 Woodl ey Road, Northwest,
4 at 9: 30 a.m. before DONALD R. THACKER, a Notary
5 Public wi thin and for the Di strict of Columbi a, when
6 were present on behal f of the respecti ve parties:

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8 DANIEL M. KATZ, ESQ.

9 JASON WHITEMAN, ESQ.

10 Katz & Ranzman

11 5028 Wi sconsi n Avenue, NW, Sui te 250

12 Washi ngton, D. C. 22036

13 202-659-4656

14 dani elmkatz@comcast. net

15 On behal f of US Ai rways

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-- conti nued --

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1 APPEARANCES (Conti nued):

2

3 JEFFREY R. FREUND, ESQ.

4 Bredhoff & Kai ser, PLLC

5 805 15th Street, NW, Sui te 1000

6 Washi ngton, D. C. 20005

7 202-842-2600

8 jfreund@bredhoff. com

On behalf of America West Airlines

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P R O C E E D I N G S

CHAIRMAN NICOLAU: Yes.

MR. KATZ: The US Airways merger committee call as its next witness Eugene Power.

CHAIRMAN NICOLAU: Would you ask Mr. Power to come over this way. I think I heard you taking him through the drill.

Whereupon,

EUGENE L. POWER

was called as a witness and, having first been duly sworn, was examined and testified as follows:

DIRECT EXAMINATION

BY MR. KATZ:

Q Mr. Power, would you state your full name

15 and business address for the record please?

16 A Eugene L. Power, Managing Director,
17 Touchstone Consulting Group, 390 Main Street,
18 Suite 400, Wooster, Massachusetts.

19 Q What is your profession, Mr. Power?

20 A I am an actuary.

21 Q Can you tell us something about your firm
22 and the educational and employment experience you

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1 have had as an actuary?

2 A Sure. I have had over 30 years of
3 experience working as an actuary. I had worked for
4 a -- I was a regional director for a large
5 international consulting firm for, until my
6 retirement about eight years ago, I guess.

7 Touchstone was started up about 10 years
8 ago, a group of senior professionals got together
9 and thought we could do a better job than the larger
10 firms. Right now we have about 15 professionals on
11 staff.

12 They report to me, and I supervise them
13 and I am responsible for many things, including
14 project organization, peer review, those sorts of
15 things.

16 Q And what sort of work does Touchstone do?

17 A We do actuarial work primarily employee
18 benefits, retirement plans, health and welfare
19 plans. We do some executive compensation, but not a
20 lot, usually as a courtesy to our existing clients.

21 We do some IT projects as well.

22 Q And can you tell us about your educational

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1 background and professional certification, sir?

2 A I am an enrolled actuary, a member of the
3 American Academy of Actuaries and a member of the
4 Society of Pension Actuaries. I have a BS in
5 mathematics from Saint Lawrence University and I
6 have done graduate studies at Fairfield University,
7 the University of Southern Connecticut and
8 Bridgeport University.

9 Q In addition to your consulting work that
10 you generally described have you testified as an
11 expert in legal proceedings before?

12 A Yes.

13 Q Would you describe some of those four us,
14 please?

15 A Well, I testified, I worked with you on
16 the USAir-Piedmont merger, that was arbitration.

17 Q The seniority integration arbitration?

18 A Correct.

19 I testified several times during the
20 bankruptcy hearings at Frontier Airlines on two
21 plans that were under contention, the pilots plan
22 and the ALEA plan.

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1 Q Was that in the bankruptcy court in
Page 5

2 Denver?

3 A Yes. Yes, I worked closely with the ALPA
4 actuary on that testimony.

5 I did some testimony at Federal
6 Express-Flying Tigers. I can't remember what the
7 venue was, it was quite a while ago.

8 Q It may have actually been before
9 Mr. Nicolau?

10 CHAIRMAN NICOLAU: Yes.

11 BY MR. KATZ:

12 Q As the arbitrator in the seniority
13 integration between the FedEx and Flying Tiger
14 pilots?

15 A Uh-huh.

16 Q I think you were a witness for the FedEx
17 pilots?

18 A Yes.

19 Q Whom I was representing?

20 A Yes.

21 CHAIRMAN NICOLAU: That was only 16 years
22 ago.

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1 THE WITNESS: Seems like just yesterday.

2 BY MR. KATZ:

3 Q I am trying to remember whether you came
4 to Memphis or to the Mayflower Hotel in Washington?

5 CHAIRMAN NICOLAU: I am not sure either.

6 BY MR. KATZ:

7 Q The hearings were in both of those places.
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8 But I believe you did testify about the retirement
9 matters in that case?

10 A Yes. I was in Memphis, I do recall that,
11 because the Federal Express pilots treated me to the
12 best ribs I have ever had in my life.

13 MR. FREUND: What was the restaurant, do
14 you remember?

15 THE WITNESS: It was near the -- was it
16 the Mississippi?

17 MR. KATZ: Yes, the Mississippi River.

18 We stayed at the Peabody hotel --

19 MR. FREUND: At the Peabody you have duck.

20 Rare, right.

21 MR. KATZ: Well, thank you, Mr. Power.

22 We would proffer Mr. Power as an expert in

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1 actuarial science.

2 MR. FREUND: I have just got a couple voir
3 dire questions.

4 CHAIRMAN NICOLAU: Go ahead.

5 VOIR DIRE EXAMINATION

6 BY MR. FREUND:

7 Q Did you give us in your direct testimony
8 all of the circumstances or matters in which you
9 have testified?

10 A I didn't go over any specifics, I just
11 said that we have worked on a variety of airline
12 projects and I just listed the airlines.

13 Q Okay. But my question is, well, let's
Page 7

14 just do it this way. Can you recite for us those
15 matters in which you actually testified, you, and in
16 which you were qualified to testify as an expert?

17 A Well, the first two that I just cited, I
18 recall those for sure.

19 Q And the first two that you cited --

20 A USAir-Piedmont.

21 Q You actually testified in that proceeding?

22 A Yes.

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1 Q And the --

2 A And the Frontier Airlines bankruptcy court
3 proceeding with the pilots plan and the ALEA.

4 Q Okay. And then of course you said you
5 testified in the FedEx-Flying Tigers as well?

6 A Uh-huh.

7 Q And do you remember if in those cases you
8 went through the same exercise we are going through
9 here, that is to say Dan or some other lawyer
10 proffered you as an expert and the finder of fact,
11 whether it was a bankruptcy court judge or the
12 arbitrator, qualified you as an expert witness?

13 A Yes.

14 Q And you testified that in connection with
15 the Frontier matter you worked with the ALPA
16 actuary, do you remember who that was?

17 A Bi told, Ben Z.

18 Q Is that a person or company?

19 A A person.

20 Q Do you know what company he works for?
21 A He works for ALPA.
22 Q Are you familiar with the Segal Company?

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1 A Yes.
2 Q And you understand them to be an actuarial
3 consulting firm as well?
4 A Yes.
5 MR. FREUND: I have no objection to this
6 witness testifying as an expert.
7 CHAIRMAN NICOLAU: Very good, you may
8 continue.

9 DIRECT EXAMINATION (Resumed)
10 BY MR. KATZ:
11 Q Would you describe for the arbitration
12 panel, Mr. Power, what project the US Airways merger
13 committee approached you with a request to
14 participate in and approximately when that was?
15 A Sure, I think it was last spring sometime,
16 probably in March, I was contacted, and notified
17 that there were going to be hearings on the merger
18 of the seniority lists, and would my firm be willing
19 to help prepare a study, dealing with pre-age-60
20 attrition within the pilot group.
21 We agreed, and we had many telephone
22 conversations, and the project evolved over time.

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1 Eventually what we settled on was a project in two
2 parts. The first part was the actual attrition
3 study itself. We took six years of historical data
4 and we developed what we actuaries call
5 probabilities of attrition, and these are age-based
6 tables. And as you might imagine the probability of
7 attrition at age 25 is very different than the
8 probability of attrition at age 55.

9 We then took those probabilities and
10 applied those to both the USAir and America West
11 seniority lists that I have been provided by the
12 merger committee to project those seniority lists
13 out into the future to 1-1-2023 specifically, in
14 order to frame a reasonable picture of what the
15 closed group seniority list might look like at each
16 year in the future until that 1-1-2023 date.

17 Q When you refer to a closed group seniority
18 list can you tell us what the definition of this a
19 closed group is?

20 A Sure, we didn't allow any new hires into
21 either the USAir group or the America West group.

22 Q You mentioned two parts was that the two

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1 parts that you just described?

2 A Yes, the first was the development of the
3 probabilities, attrition study, and the second was
4 the projection of the seniority lists.

5 Q Let me ask you whether this analysis that

6 you were requested to perform was similar to
7 anything that you had done previously in your work
8 as an actuary?

9 A Many times. In the course of -- what we
10 do, what we benefits actuaries do is we do actuarial
11 valuations. We help companies and Taft-Hartley
12 plans quantify liabilities under their employee
13 benefit plans, both retirement plans and health and
14 welfare plans, mostly medical plans.

15 And to do that we need to predict how many
16 people in the group are going to make it to
17 retirement. And so if the group is large enough we
18 will on a parriot basis, test our assumptions and
19 develop new assumptions as to the pre-retirement
20 attrition in order to better evaluate those
21 liabilities.

22 Q And so you have done that kind of work for

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1 companies as a consultant then?

2 A Yes. Absolutely, many times.

3 Q Have they used and relied upon the work
4 that you have done in their business?

5 A They have. They have relied upon it, and
6 furthermore, under ERISA, when I sign a valuation
7 report and when I sign a schedule B for a retirement
8 plan, I am attesting to the fact that the
9 assumptions that I am using are reasonable
10 individually and in the aggregate.

11 Q All right, and do you follow similar

12 procedures in their project that you utilized in the
13 others?

14 A We did.

15 Q Would you describe first, I think they may
16 be listed on page two of your report, what sort of
17 data you received and from whom in order to start
18 the analysis?

19 A Well, first of all, let me get this out of
20 the way. All the data that we received came from
21 the USAir pilots merger committee.

22 Q Okay.

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1 A Okay. The first thing that was provided
2 were the seniority lists as of January 1 for each of
3 the years 2000 through 2006. The second thing were
4 multiple lists of pilots exiting during those years,
5 from the seniority list.

6 Q And it gave the cause, according to your
7 report?

8 A Right; correct.

9 Q What would be a designation of the cause,
10 there were broad categories of causes?

11 A Yes, we talked about retirement, both age
12 60 retirement and earlier retirement. We looked at
13 mortality, death, and we looked at termination of
14 employment, resignation, involuntary termination.

15 Q I notice you didn't mention medical
16 disability, which the people in this room are well
17 aware, including yourself, is sometimes a cause of

18 pilots leaving the active employment of their
19 airline. Was that something that you studied?

20 A It is something that we studied. I have
21 studied in the past, I have studied it. I studied
22 it in the context of this project as well.

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1 There are some unique challenges with the
2 disability decrement as we call it. First of all,
3 the pilots typically stay on the seniority list when
4 they are in medical leave of absence status. It was
5 difficult to track the data because we probably --
6 we knew when a pilot left -- well, we didn't know
7 when pilot was leaving the seniority list to go into
8 medical status, and we couldn't really tell whether
9 they were -- when they came back to active status,
10 if and when they did.

11 So in the end it was decided that the
12 medical leaves of absence would be left on the
13 seniority list and subjected to all of the other
14 probabilities of attrition just as an active pilot
15 would be.

16 Q All right. Then as an initial matter I
17 guess we can say that your conclusions about
18 attrition are incomplete, admittedly incomplete in
19 that they don't take into account additional pilots
20 falling ill or becoming disabled?

21 A Well, yes. What we studied really was
22 when do they leave the seniority list. To the

1 extent that a disabled pilot does not leave the
2 seniority list, we didn't remove them.

3 Q Okay. You have listed among the
4 information that you received as well, a copy of the
5 US Airways airline pilots attrition study performed
6 in 1988 by Frank B. Hall Consulting Company. Can
7 you tell us something about that?

8 A Yes, that was the -- that was in the --
9 associated with testimony that I provided on the
10 merger of the USAir and Piedmont seniority lists.

11 Q That was a report for the Cagle
12 arbitration then. We call it the Cagle arbitration
13 because the chairman was Sam Cagle?

14 A Uh-huh, yes, and I worked for the company
15 was called Frank B. Hall Consulting Company at the
16 time, it has since assumed many different names. It
17 is currently Aon Corporation.

18 Q Your report said that the US Airways
19 merger committee did not provide you historical
20 attrition data on the America West pilots?

21 A Correct.

22 Q But we did provide a seniority list with

1 birth dates and dates of hire?

2 A Yes, and that is listed later on in my
3 report.

4 Q Okay. What else can you tell me about how
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5 you started the project?

6 A Well, I guess the best place to start
7 would be down near the bottom of page two here. We
8 really viewed the seniority lists and the data in
9 two pieces. We looked at non-retirement attrition
10 separately from retirement attrition, and we did
11 that primarily because the incidence of
12 non-retirement attrition is relatively small, and
13 when you are dealing with small numbers like that
14 you are prone to volatility. And so we exercise
15 more analytical judgment, I guess I would describe
16 it, in trying to discern some patterns from that
17 sort of data for the retirement date, for the
18 retirement data the patterns are more or less
19 obvious.

20 So as I said on the bottom there, we
21 addressed the non-retirement attrition first. And
22 it is important to note that when do you a study

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1 like this there are two fundamental elements to it
2 and that is the, and this a word that Dan made up, I
3 think, the number of pilots that attrit during the
4 experience period, and what is called the exposure.

5 We may have 27 pilots dying in a
6 particular experience period, but the other
7 fundamental concept, is 27 out of how many pilots?
8 If it is an 100 pilots that is pretty serious. If
9 it was 10,000 pilots then it is more normal. So the
10 exposure is important.

11 And we gave a little example here of how
12 the exposure is calculated, quite simple.

13 Q How do you measure the exposure?

14 A On the top of page 3, if we have an
15 individual who starts out in the first year of the
16 experience period, he is age 37 and he is in the
17 experience period for a half a year, and in the next
18 year he ages one year, in the next year he ages one
19 year, he has full exposure units in those years. In
20 the final year of the experience period again he has
21 a half a year.

22 This individual has contributed six

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1 exposure units to the study, and at each of the ages
2 indicated. So in the denominator of our fractions
3 we will add, when we do all of our analysis for
4 37-year-olds, we will add a half a year into the
5 denominator for this individual.

6 When we do all of the analysis for
7 38-year-olds we'll add a full year into the
8 denominator for that individual and so forth.

9 Q And on page 2 you indicate that over the
10 time span you studied there were 33,455 exposures
11 produced by the US Airways seniority list; is that
12 correct?

13 A Correct.

14 Q And that was calculated in the manner in
15 which you just described?

16 A Exactly.

17 Q And you give the number of retirements and
18 other exits right below that?

19 A Uh-huh, yes. You can see that the 265
20 other exits are relatively small in comparison, to
21 the retirement --

22 MR. FREUND: I am sorry, where are we

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1 looking in the report?

2 THE WITNESS: Kind of the middle of page
3 2.

4 BY MR. KATZ:

5 Q Now let's look to page 4, which is the
6 chart A that follows the prose on page 3, and
7 perhaps you can tell us what this chart shows?

8 A Yes, this is what we call the raw data.
9 This is the -- these are, as opposed to
10 probabilities these are the rates of attrition at
11 each of the indicated ages, essentially it is the
12 number of people that attrit in the year divided by
13 the exposure units for that year.

14 So you can see that we had a bit of a
15 spike in attrition, looks like about age 30, and
16 then the attrition settles down during the middle
17 ages, and then at age 55 the early retirement
18 decrement starts kicking in and the pilots start
19 leaving due to retirement.

20 Q All right. And the next page chart B has
21 a blue line on the top and a red line on the bottom.
22 Would you explain what these charts are, please?

1 A Sure. If you go back to chart A for a
2 second, if you just look at the span there between
3 age 29 and age 50, you can see that there is a
4 certain amount of chaos associated with that chart.

5 What we actuaries try to do is try to
6 discern the underlying pattern of attrition over a
7 long period of time. I guess the best analogy I can
8 draw is, if you flipped a coin 10 times and you got
9 six heads and four tails, could you conclude that
10 the probability when you flip a coin of getting
11 heads is 60 percent. Well, obviously not. Why?
12 Because the 10 trials were not enough.

13 So that is what we tried try to do. We
14 try to discern the pattern over a huge number of
15 trials and come up with a smooth monotonically
16 increasing or decreasing set of probabilities that
17 will fit the pattern over the long term.

18 Q And is this a principle of actuarial
19 silence called -- that all actuaries follow?

20 A Yes, yes, sir. So, one of the techniques
21 that we use is age banding, and five is just an
22 illustration of the age banding that was used to

1 look at this data, again to try to discern some
2 patterns here. And what we chose was that the

3 10-year age banding seemed to make a little bit more
4 sense to us, that the attrition would start out
5 fairly high at the younger ages, and then settle
6 down to a reasonable level over the middle ages and
7 then, of course at age 50 retirement starts in and
8 we discuss that in a second.

9 Q All right. Let's go to page 3 of your
10 report then, where you begin discussing retirement
11 attrition, and please tell us, Mr. Power, how you
12 went about analyzing that?

13 A Two things to say about the retirement
14 attrition. One is that it was more -- it is more
15 robust, we had more -- higher incidences of
16 retirement than we did the other attrition, so we
17 had more meaningful data to work with. The second
18 thing is of course we are working over a much
19 narrower age span.

20 So we didn't really need to use the
21 smoothing techniques and the banding techniques that
22 we had used for the earlier attrition.

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1 If you look on page --

2 Q 7?

3 A -- 7, you can see a fairly obvious pattern
4 of retirements, and I think these are intuitive to
5 anyone looking at a retiree eligible group. The one
6 thing to point out here is that after first looking
7 at the active pilots and the furloughs together I
8 asked Greg Richter, the actuary that was working on

9 this, to analyze them separately, and you can see a
10 fairly disparate incidence of retirement between the
11 furloughees and the actives.

12 And it was at that point that we decided
13 that in the interest of accuracy that we would use
14 different retirement probabilities for the furlough
15 group and the active group.

16 MR. FREUND: Dan, would you mind if I
17 asked, not a cross-examination question, but it
18 would certainly make it easier for me to understand,
19 and I have a feeling the panel might understand it
20 better, if we knew what the vertical, what the
21 numbers on the vertical axis were.

22 THE WITNESS: Those are probabilities.

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1 MR. KATZ: Probabilities run from zero to
2 1.0?

3 THE WITNESS: Right.

4 MR. FREUND: Is that the case with respect
5 to chart A and chart B?

6 THE WITNESS: Yes, yes.

7 BY MR. KATZ:

8 Q And if something has a probability of 1 it
9 is certain to occur?

10 A Right. That is why we couldn't show the
11 age 60 here because it would have gone off the
12 chart.

13 Q It would have reached 1?

14 A Yes.

15 Q And then we wouldn't be able to see the
16 lines --
17 A Exactly.
18 Q -- at the smaller levels?
19 A Yes.
20 Q Now, following the chart C on page 7 you
21 have something called table A, which is entitled
22 probabilities of pilot attrition. Would you explain

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1 to us what the columns mean and what is displayed in
2 this chart, please?

3 A Sure. On the left are the ages that we
4 are dealing with here. Actually Dan pointed out
5 that a pilot age 20 is not qualified to fly. This
6 is just a -- this is just an actuarial
7 extrapolation.

8 Usually when we do say a pension valuation
9 we start at age 20 and chart, so it was just a force
10 of habit, I guess. We would not have applied that
11 probability to anyone in the database because there
12 was no age 20. So it is there for your information.

13 At any rate, from age 20 to age 49 those
14 are the smoothed probabilities of attrition due to
15 death and termination, resignation, involuntary
16 termination. And as you can see they follow a
17 rather smooth pattern. We used -- we fitted them to
18 an exponential curve using, I am drawing a blank
19 here --

20 Q Lee Squares?

21 A Lee Squares criteria, which is a very
22 common statistical technique to use. And you can

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1 see that the attrition at the early ages where we
2 would expect higher turnover is higher and then it
3 decreases.

4 The mortality embedded in here increases
5 with age as well, but still for a 49-year-old pilot
6 the mortality is still very, very light, as compared
7 to the other incidence of turnover.

8 Once we have reached age 50 then we enter
9 the retiree zone, and as I said before, we decided
10 to reflect slightly different or somewhat different
11 probabilities of retirement based upon the data, so
12 you can see that the probabilities of retirement for
13 the active and the furloughed is the same up to age
14 55. And then there is a marked increase in
15 retirement for furloughed pilots at age 56, and that
16 prevails up until 100 percent probability of
17 retirement at age 60.

18 The column at the right there is other
19 forces of attrition that apply to the pilots in the
20 retiree zone, and this is mortality, and for this
21 purpose we chose a standard healthy male mortality
22 table to apply here.

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1 Q And you updated that table to the current
Page 22

2 time because the health of Americans seems to be
3 gradually improving over the years?

4 A Correct.

5 Q The part at the top that goes from 20 to
6 49, is that derived from the 10-year banding
7 analysis that you described earlier?

8 A 10-year banding analysis, and then as I
9 said, fitting it to an exponential curve using the
10 Lee Squares criteria.

11 Q And that includes the mortality figures
12 within it?

13 A Correct.

14 Q And down below essentially for the 50- to
15 60-year-olds the probabilities include mortality
16 only?

17 A Right.

18 Q And then in the columns under active and
19 furloughed you have the probability of retirement?

20 A Correct.

21 Q Having made up these percentages in table
22 A what did you do next?

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1 A Well, then we proceeded to Phase II of the
2 project. The merger committee had asked us to apply
3 these probabilities to a current version of the
4 seniority list to try to picture what the seniority
5 list might look like out into the future.

6 So if you turn back to page 6, under the
7 heading B, seniority list projection, this is the

8 data we received to do this second portion of the
9 project. We received a US Airways pilot 6-1-2006
10 seniority list.

11 I understand from conversations I have had
12 that some people call it a 7-1 list, some people
13 call it a 6-1 list. It was labeled to us as a 6-1
14 list, I think it is exactly the same as a 7-1 list.

15 Q Yes, we call it a 7-1 list because there
16 was no age 60 or other attrition on the -- after the
17 6-1 list prior to 7-1, so it is the same.

18 A All right.

19 Q But what is labeled is what you have in
20 your report?

21 A Right.

22 Q And you also had a July 1, 2006 America

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1 West seniority list?

2 A Correct. And then we were also provided
3 with attrition after those dates through early
4 November, and from that we were able to develop a
5 proxy 1-1-07 seniority list by simply taking the
6 pilots in Item 3 and deleting them from the first
7 two lists there.

8 Q Mr. Power, can you tell us how many names
9 were on the attrition list for the second half of
10 2006?

11 A I believe we had 140 names.

12 Q Thank you.

13 A For the USAir.

14 Q And the data that you just described was
15 used with the analysis that you previously described
16 to project attrition for the two pilot groups?

17 A Yes.

18 Q And can you explain to us what the steps
19 were that you went, that you implemented to achieve
20 that?

21 A Okay, this is the hard part.

22 Q I take it they are the 10 steps that are

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1 set out on the bottom?

2 A Yes, I think the -- it is hard to
3 describe, and if you bear with me, if everybody
4 would turn to page 9, I think maybe I can walk you
5 through an example.

6 Q Good. We love examples.

7 A Yes. Let me just back up a minute and
8 just say that for some morbid reason we actuaries
9 are not good at dealing with whole people.

10 UNIDENTIFIED VOICE: You got the right
11 group.

12 2nd UNIDENTIFIED VOICE: I resemble that
13 remark.

14 MR. FREUND: Remind me to tell you an
15 actuary story.

16 THE WITNESS: I think I have heard them
17 all.

18 MR. FREUND: About reverse birthday cakes.
19 (Discussion off the record).

20 THE WITNESS: Should I continue?
21 CHAIRMAN NICOLAU: Yes.
22 BY MR. KATZ:

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1 Q Yes, let's go back on the record. We are
2 on page 9 with table B projection illustration,
3 Mr. Power?

4 A Yes. When we do our actuarial studies it
5 doesn't bother us at all, you know, if we have a
6 census list and we are doing a projection valuation
7 that we deal with 0.6 of a person out in 2020. It
8 is as I described it here. It is an actuarial
9 abstraction and it produces perfectly acceptable
10 results when we are dealing with things like
11 liabilities and things of that nature.

12 For the purpose of this exercise, however,
13 we really needed to create an algorithm which would
14 allow us to look at individuals. You know, if we
15 had a group of 100 pilots, you know, and you gave me
16 their ages, I could tell you that two of them were
17 going to die in the year. I can't tell you which
18 two but I can tell you that two are going to die in
19 the year.

20 Well, the exercise was to try to do a
21 reasonable job at identifying the people in that 100
22 and that group of 100 that are attriting in the

530

1 year.

2 So that is what we did on page 9. And if
3 you just bear with me here. The column on the left
4 there is the seniority position we have designated
5 it as SP in any given projection year, so, for the
6 first year and any year into the future.

7 The second column is the original
8 seniority number and, by the way, this is totally
9 made up data. This is not taken from any -- it is
10 just hypothetical data. So conveniently we had the
11 seniority position equaling the original seniority
12 number column 1 and column 2. Then hypothetical
13 ages in column 3.

14 Then we have the probability of
15 retirement. Then we have the probability of other
16 attrition. So you can see there, for example,
17 original seniority position number 1 of pilot age 60
18 his probability of retirement should be 1. Sorry.

19 CHAIRMAN NICOLAU: I was going to say it
20 should be 1, shouldn't it yes.

21 THE WITNESS: Yes.

22 MR. KATZ: These columns are reversed, 4

531

1 and 5?

2 THE WITNESS: Yes, they are, sorry.

3 But it really doesn't matter --

4 MR. FREUND: There goes a line of
5 cross-examination.

6 THE WITNESS: Because all we do is add
7 them up, that gives us the total probability of
8 attrition in the year, and subtract it from one, and
9 that represents column 6 which is the probability
10 that the pilot will survive to the end of the year
11 or the beginning of the next year.

12 Okay, so you can see, for example, the
13 60-year-old pilot has no chance of surviving on the
14 seniority list at the beginning of the next year.

15 Similarly, the second, the person in the
16 second position is age 59, he has a 0.6 percent
17 chance of either dying or retiring, so he has a --
18 does that add up to --

19 BY MR. KATZ:

20 Q It does add up.

21 A Yes, 6/10 plus the 1/10 is 1.6 percent,
22 subtracted from 1 gives us 0.894 percent.

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1 Q For the record it is 6/1000, right, 0.006
2 and 0.06?

3 A Yes, 0.006, 6/10 of one percent.

4 Q Okay. And then when you add the 0.1 and
5 the 0.006 and subtract from 1 you get 0.894?

6 A Correct.

7 Q So that is his likelihood of surviving on
8 the seniority list until the next year?

9 A Right. And we do that, you know, at
10 each -- for each seniority position calibrated to
11 each age on the seniority list.

12 Then comes the tricky part. The program
13 then stepped down the seniority list, eliminating
14 pilots according to their probabilities of survival.
15 If you follow with me down column 6 here, this is
16 the way the algorithm went. Pilot 1 has a 0 percent
17 probability of surviving, he is out. He is off the
18 list, okay?

19 And he doesn't contribute anything to the
20 rest of the list in terms of a probability of
21 survival. So we take zero and we add it to 0.894,
22 and you get 0.894.

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1 So pilot two is at 0.894, which is still
2 less than 1, so he is out. But the 0.894
3 contributes to the probability of survival, we add
4 the 0.894 attributable to pilot 2 to the 0.894
5 attributable to pilot 3 and we get roughly 1.8, that
6 is greater than 1, so pilot 3 survives.

7 And you can see if you go to column 8,
8 pilot 3, the original seniority number 3, survives
9 to live another year.

10 Q And he becomes the number 1 person on the
11 seniority list?

12 A And he takes the seniority position number
13 1. And the program steps this down through all 4800
14 or so seniority numbers for the USAir pilots, and
15 the 1800 or so seniority numbers for the America
16 West pilots, and produces projections of seniority
17 lists at each of the ages 2007 through 2022.

18 Q When you go from 2007 to 2008 you end up
19 with only eight of the pilots surviving and they are
20 shown there with their original seniority number
21 under column 8, correct?

22 A Correct.

534

1 Q And then a year later there is six
2 remaining, and their original seniority number is
3 shown in 2009 in Column 14?

4 A That is correct.

5 Q Now, you have included in your report
6 behind these blue tabs in appendix A, 134 pages of
7 year by year analysis for the pilots on the US
8 Airways seniority list; is that correct?

9 A Yes, sir.

10 Q And I would ask you to flip to the second
11 blue tab so that we can get to page 133, it is the
12 page right before the blue tab, and take a look at
13 seniority number 3343 who happens to be the top one
14 on page 133. And can you explain what is displayed
15 here with regard to that pilot?

16 A Yes, we just chose randomly, really, a
17 number of 3343, and we decided that we wanted to
18 track him through the seniority list. So number
19 3343 is a pilot age 46 years old, as of the 1-1-07
20 seniority list. And then we put him through the
21 algorithm, we put all the pilots through the
22 algorithm to see how he will move up in the

1 seniority list.

2 So if you then turn back to page 119, and
3 if you look under the 1-1-08 projected seniority
4 list column, about a little bit more than halfway
5 down, you will see number 3343 as one of the
6 survivors, now age 47.

7 Q So he has made it a year later through
8 there attrition analysis?

9 A Right, right. And I guess we could go on
10 all day about this. If you would turn to page 109,
11 we won't --

12 Q We won't, but let's turn to page 109
13 anyhow.

14 A Under the column 1109 which is the next
15 duration, the next seniority list, a little bit less
16 than halfway down you will see number 3343 and he is
17 now age 48. So he survived another year.

18 Q Let's just, we have checked this
19 particular pilot and he keeps surviving. If you
20 look at -- for a while, to page 28, and look under
21 the column for January 1, 2017, where the seniority
22 list is down to 1778 names, we see number 3343 as

1 aged 56. So he is still around at that point in
2 time, correct?

3 A Yes.

4 Q But then flipping a few pages ahead to
Page 31

5 page 22, actually going, go back to page 22, under
6 January 1, 2018, if you skip down to the part of the
7 list, there is an a hole there between 3342 and 3344
8 where the pilot we have been following used to be,
9 and he is not there anymore, which means that he was
10 attrited or retired or something happened and he is
11 gone from the list now, under your analysis?

12 A That is correct.

13 Q Are you comfortable that this is a sound
14 actuarial analysis of the reasonable projection of
15 what would happen to the US Airways seniority list?

16 A Yes, I think this is a reasonable and
17 sophisticated way of assigning probabilities to the
18 future seniority list.

19 Q Flipping past the last blue divider you
20 have appendix P and have you done the same analysis
21 on the America West pilot seniority list?

22 A Exactly the same analysis, exactly the

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1 same algorithm producing exactly the same types of
2 projections.

3 Q Have you used exactly the same assumptions
4 about the likelihood of retiring or dying and
5 applied them to the America West pilots?

6 A We have.

7 Q And that is displayed pilot by pilot and
8 year by year through 2023 in appendix B?

9 A That is correct.

10 Q And have you assembled that data in your

11 report in some coherent fashion?

12 A Well, we drew some conclusions.

13 Q Where are those set out?

14 A On page 13.

15 Q Okay.

16 A For each of the projection years we just
17 summed up the projected attrition for each of the
18 pilot groups. So in 2007 we are expecting 336 US
19 Airways pilots to attrit. That represents 7.2
20 percent of the starting group.

21 In 2007 we are expecting 72 America West
22 airline pilots to attrit, that represents 4 percent

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1 of the starting group. And we have done that for
2 each year in the future, and the results are not
3 surprising, because the attrition statistics, the
4 attrition probabilities are age-based.

5 They increase, generally they increase
6 with age and particularly the early retirement
7 assumption, and so it is logical to assume that with
8 the older pilots it will be more heavily impacted,
9 both in absolute terms and as a percentage of the
10 group, the older pilots will be impacted more
11 heavily than the younger pilots.

12 The probabilities of attrition continued
13 to be -- excuse me, not probabilities, the
14 percentages of attrition, continued to be greater
15 for the US Airways pilots until age -- until year
16 2022 when the fraction flips over and the attrition

17 is greater for the America West pilots.

18 Q Now, you mentioned earlier in your
19 testimony, Mr. Power, that you have not included any
20 component for additional medical disabilities for
21 pilots?

22 A That is correct.

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1 Q What is your view as to how that factor
2 would impact the two seniority lists if it were
3 considered?

4 A I have thought about this a lot. I don't
5 think it would impact it a great deal, and the
6 reason for that is that I think it is reasonable to
7 assume that the cadre of disabled pilots on either
8 list in any given year is going to remain fairly
9 stable as a percentage of the total group.

10 I wouldn't expect the percentage of
11 disabled pilots to materially increase or decrease.
12 So I think that, you know, overall it is going to
13 have a minimal impact on the groups, on the relative
14 seniority position.

15 Q Are you saying that it would remain the
16 same because some pilots would recover and some
17 would leave the seniority list but others would
18 become disabled?

19 A Precisely.

20 Q And would there be a -- let's assume that
21 there is a greater percentage of medical disability
22 pilots on the US Airways seniority list than there

1 is on the America West seniority list. Would you
2 expect that to continue, that variance for the near
3 future?

4 A Yes. It actually -- well, let me take
5 that back.

6 As the America West pilots, which start
7 out at younger ages, as they age we know that the
8 incidence of disability actually increases with age.
9 So in fact we are probably going to see a higher
10 incidence of disablement among the America West
11 pilots than the USAir pilots.

12 Q As time goes on?

13 A As time goes on.

14 Q But in the coming years, the next few
15 years, given that the US Airways list is older,
16 would you expect a greater percentage of
17 disabilities at US Airways or America West?

18 A The US Airways, short term.

19 Q Now, you say we know that there is an age
20 relationship with the disabilities, there is a
21 correlation. How do you know that?

22 A Oh, there is all sorts of actuarial

1 studies that have been done on disability. We
2 underwrite long term disability plans, and so we

3 have occasion to take tables from the Society of
4 Actuaries, from insurance companies, and they are --
5 they clearly show that disability increases with
6 age.

7 Q And have you looked at any studies in
8 particular with regard to airline pilots?

9 A Yes, back when we did the 1988 study we
10 looked at the dark study, ALPA had done some study
11 material. I have actually got a list of the studies
12 that we looked at here. If you --

13 Q Perhaps you can find that over the break
14 and provide that list when we return after the
15 break?

16 A Okay.

17 Q I just have one other area that I would
18 like to ask you a couple questions about?

19 A Of course.

20 Q It won't take but a minute. But I gave
21 you a copy of an exhibit that was introduced
22 yesterday from the employment data volume which is

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1 numbered Exhibit B-18A, recall date of last US
2 Airways furlough. Do you have that, Mr. Power?

3 A Yes.

4 Q You have got your -- do you want to take a
5 look at this while you are doing this -- oh, you
6 have got that there.

7 CHAIRMAN NICOLAU: Go ahead, ask your
8 question.

9 BY MR. KATZ:

10 Q Okay. Let's look at the last page in
11 Tab 18, which has December 2007 recall date for
12 Mr. Varini, and which the exhibit states that 569
13 vacancies are required in order to provide for a
14 recall to this pilot.

15 Can you tell us anything about your
16 analysis that you have just taken us through that
17 either corroborates or otherwise relates to this
18 exhibit?

19 A Yes, the crossover point there between,
20 how can I describe it, the gray area, the line above
21 the gray area, and the line slanting down from the
22 left, appears to be just about 500 pilots; is that

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1 correct?

2 Q Yes.

3 A And that 500 pilots, since that is the
4 height of the blue area and the gray area, that is
5 the number of pilots that have, the cumulative
6 number of pilots that have left as a result of
7 attrition, either retirement or other attrition,
8 since 8-2006. That is the way this chart is
9 started.

10 Q The chart begins with July 2006 data and
11 then shows points of attrition for each month after
12 that?

13 A Right; so it would be reasonable to say
14 that this chart should be consistent with our

15 seniority list projections on page 13 of my report.

16 Q On page 13 of your report for the US
17 Airways pilots it projects 336 exits during the
18 calendar year 2007?

19 A Right. But, since this chart on Exhibit
20 B-18 starts in July 2006, to that 336 you have to
21 add the number of pilots that attrited in
22 essentially the second half of 2006, which I checked

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1 with Greg Richter, the other actuary that worked on
2 this, this morning, and we had eliminated 140
3 positions between 1 and 1-1-07.

4 Q So the total attrition for that 18-month
5 period of time would be 140 plus 336?

6 A Right. 476, which is close, very close to
7 the 500 that is showing.

8 Q For the panels's benefit our next witness
9 will testify about the delivery schedule for the
10 Embraers and there are 11 deliveries between --
11 well, by the end of the year 2007, and the staffing
12 of five crews per airplane, that is 110 additional
13 vacancies, when added to the ones, 110, what was the
14 number you had, Mr. Power --

15 CHAIRMAN NICOLAU: 476.

16 BY MR. KATZ:

17 Q So that makes 586. So it is over the 569
18 that is required to get a recall notice to
19 Mr. Varini.

20 Thank you for corroborating that exhibit,

21 Mr. Power.

22 A My pleasure.

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1 MR. KATZ: The witness is available for
2 cross-examination.

3 MR. FREUND: Again, I have a couple of
4 preliminary questions and then I would like to take
5 a break.

6 CHAIRMAN NICOLAU: Well, if there are only
7 a couple then Mr. Power can stay there until later,
8 okay?

9 MR. FREUND: Yes, I think he can stay
10 there.

11 CROSS EXAMINATION

12 BY MR. FREUND:

13 Q Mr. Power, you made reference to the 1988
14 study that you did?

15 A Yes.

16 Q Do you have a copy of that study with you?

17 A I do. It is kind of marked up.

18 Q I wonder if we could have a copy of that
19 to study during the break?

20 A I don't know how proprietary that
21 information is. Is that the property of ALPA?

22 MR. KATZ: That would be the property of

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1 the US Airways merger committee.

2 MR. FREUND: So I would ask again, I
3 wonder if we could have a copy of the 1988 study.

4 MR. KATZ: Let me take a look at it and
5 talk to my client's about it and let me know where
6 you can be found to do the exchange.

7 MR. FREUND: I can be found on my cell
8 phone.

9 MR. KATZ: Okay.

10 BY MR. FREUND:

11 Q In connection with that study or in
12 connection with this study, did any of the data from
13 the 1988 study, was any of the data from the 1988
14 study included within the data that is contained
15 within your present study?

16 A Not in the final version. We did look at
17 the 1988 study and we did some analysis back in the
18 spring, but that was not used for this report.

19 Q You said that one of the pieces of
20 material that you used for this study, this study
21 being your current study, was a list of exits in
22 2006?

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1 A Yes.

2 Q Is that right, that was supplied to you by
3 the US Airways merger committee?

4 A Yes.

5 Q Do you have that list of exits as well?

6 A I do not. I did not bring that with me.
7 I can, with the permission of the committee I can

8 provide it or they can provide it to you directly.

9 Bob, I think I got that directly from you.

10 MR. FREUND: I guess I can ask Dan this
11 question. Was the list of exits fundamentally the
12 document that was put into evidence yesterday?

13 MR. KATZ: Yes.

14 MR. FREUND: Well, let me be more precise.
15 Was it the document that was put in evidence
16 yesterday? I mean was the data identical to the
17 document that is on that was introduced yesterday?

18 MR. KATZ: I would say it was
19 fundamentally the same. The data that we put in
20 yesterday I think was updated more recently than
21 what was provided, and it has three more names on it
22 than the 140 that were provided to Mr. Power and his

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1 firm.

2 MR. FREUND: Just for the sake of
3 completeness I guess I would like to get a copy of
4 that as well.

5 MR. KATZ: Okay.

6 THE WITNESS: Is that the list that was
7 already introduced?

8 MR. KATZ: I think he wants the list that
9 was provided to you, with the 140 names on it. So,
10 if we can track that down we will copy it up.

11 BY MR. FREUND:

12 Q And I assume you used a mortality table of
13 one kind or another in connection with the study?

14 A Yes.

15 Q Can you just tell us what mortality table
16 you used?

17 A It was the 1994 GAM table projected to
18 2006 by scale double A, and it is in the report.

19 Q Okay, sorry. The table isn't but the
20 reference to the table?

21 A No.

22 MR. KATZ: The reference is in there.

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1 BY MR. FREUND:

2 Q Then I think I maybe have one more
3 preliminary question.

4 When I interrupted you, not when I
5 interrupted you, when I interrupted Dan when you
6 were testifying about Chart C retirement rates and I
7 asked what the vertical axis was, you said those
8 were probability numbers. Probability of retirement
9 numbers?

10 A Right.

11 Q In percentage terms, I take it?

12 A No, I think these are just raw numbers.

13 MR. KATZ: Probabilities go from 0.0 to
14 1.0. Percentages are numbered differently.

15 BY MR. FREUND:

16 Q Well, but 1, am I understanding correctly,
17 that from a probability basis from zero to 1, 1 is
18 100 percent probability and zero is 0 percent
19 probability?

20 A Right.
21 Q Therefore .05 would be 5 percent
22 probability?

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1 A Correct.
2 Q Okay. And then I guess the last
3 question -- well, then, just flipping back to chart
4 B, I assume those are just examples, I take it, of
5 the banding exercise?
6 A Yes, we actually looked at quite a few
7 more than this.
8 Q Right, the vertical axis is again the same
9 in this one, it is probabilities?
10 A Correct.
11 Q And then I guess all of that leads to the
12 question that I didn't really understand when you
13 were talking about chart A.
14 You said that this was raw data, not
15 probabilities. And so I wondered whether that
16 vertical -- what the vertical axis was in chart A?
17 A Well, it is my understanding that it is
18 still probabilities.
19 Q Well, your testimony was that chart A was
20 raw data, not probabilities?
21 MR. KATZ: That is not what I heard. I
22 heard him say it was raw data.

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1 BY MR. FREUND:

2 Q Well, we can go back and look at the
3 transcript. I wrote down raw data, not
4 probabilities, which is precisely why I asked this
5 question.

6 A Well, it is -- it is raw data. Well,
7 there is a slight distinction between what we call
8 rates and what we call probabilities. The rates are
9 kind of a preliminary version of the probabilities.

10 These were supposed to be just the
11 incidence of attrition in the experience period
12 divided by the exposures in the experience period.

13 Q So is it not probabilities that is on the
14 vertical axis?

15 A I would call them rates.

16 Q And so the vertical axis in chart A is
17 telling us something different. We can quarrel
18 later on about what it is telling us, but it is
19 telling us something different than the vertical
20 axis in charts B and C?

21 A Yes.

22 Q Okay. Is there any other data that was

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1 included, that you reviewed, that was included in
2 your report that you haven't told us about?

3 A We got a lot of data.

4 Q I am sure you did.

5 A I don't recall using any other data for

6 the report. I can't say that with 100 percent
7 certainty; I could contact Greg Richter, the
8 principal architect of this report. He might have a
9 better recollection than I do.

10 I think what is in this report are the
11 final -- is the final date that we used to generate
12 the probabilities.

13 Q What I am asking really is, if we were to
14 ask another actuary to replicate your exercise, not
15 that we are necessarily going to do that, in fact I
16 think it is quite unlikely that we are going to do
17 that, since as you know we think that this is an
18 entirely meaningless exercise, but my question
19 ultimately is, have you told us everything that you
20 did and provided us with everything you used such
21 that another actuary could replicate this exercise?

22 A Yes, this reports is self contained.

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1 MR. FREUND: Okay. I think that is it for
2 the moment.

3 CHAIRMAN NICOLAU: How much time do you
4 need?

5 MR. FREUND: Well, I think I am going to
6 need a little while.

7 CHAIRMAN NICOLAU: Yes.

8 MR. FREUND: The reason I am being
9 hesitant about that is just looking at what time it
10 is now, you know, I would say that I am going to
11 need at least until noon, and so the question is how

12 we actually want to divvy up the rest of our time.

13 CHAIRMAN NICOLAU: Well, we are going to
14 come back at noon and keep on going until 3:00.

15 MR. FREUND: That answers that question.

16 CHAIRMAN NICOLAU: Okay.

17 MR. FREUND: If I am available, let me get
18 a number where I can reach you, and if I am either
19 available sooner than that and --

20 CHAIRMAN NICOLAU: Call Dan and he will
21 know where we are.

22 MR. FREUND: Good.

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1 MR. KATZ: That is fine.

2 CHAIRMAN NICOLAU: See you then.

3 (Whereupon, at 10:50 a.m., the hearing was
4 recessed, to be reconvened at 12:00 p.m. this same
5 day.)

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1 AFTERNOON SESSION (12:55 p.m.)

2 Whereupon,

3 EUGENE L. POWER

4 resumed the stand and, having been previously duly
5 sworn, was examined and testified further as
6 follows:

7 CHAIRMAN NICOLAU: When you are ready.

8 CROSS EXAMINATION (Resumed)

9 BY MR. FREUND:

10 Q I have got a couple of areas that I want
11 to ask you about this afternoon, Mr. Power. I don't
12 think we will be here until 3:00 with you, but you
13 never know.

14 First and foremost, I am correct, am I
15 not, that the seniority lists that you project out
16 for the US Airways pilots for years after 2005, or
17 2000, wherever it is you started it, are premised on
18 the notion that there was a company in existence at
19 that time, correct?

20 A Yes.

21 Q And if US Airways disappeared or
22 liquidated in 2005 there would be zero pilots on US

1 Airways seniority list, correct?

2 A There wouldn't be a seniority list.

3 Q Correct. I have got some methodology
4 questions that I just need to get cleared up.

5 If you turn to page, I question I guess it
6 is page number 9 of your report, I want to make sure
7 I understand what we did. I think I do, but you
8 have already told us that columns 4 and 5 are, the
9 headings are reversed?

10 A Yes. I apologize.

11 Q If I understood your testimony correctly,
12 and let me try to repeat it for you, and tell me if
13 I am understanding correctly. Once you hit zero in
14 the, I guess that is surviving fraction?

15 A Yes, column 6.

16 Q Once you hit zero in the surviving
17 fraction you drop off the list when you look to the
18 next year?

19 A Well, in fact anyone who shows a surviving
20 fraction of less than 1 drops off the list, but that
21 surviving fraction is shared. In other words, pilot
22 number 2 there drops off, at 0.894.

1 Q We are going to come to that. That is my
2 methodology question, so let's try to do it one step
3 at a time. If you hit zero you drop off of list?

4 A Yes.

5 Q Because you haven't survived. So if you
6 look across column, on that table, number 1 has
7 dropped off the list when you go over, when you move
8 from the left side -- when you move from column 1 to
9 column 8?

10 A Yes.

11 Q Now, pilot 2 had a surviving fraction of
12 0.894, but you explained that you can't deal in
13 fractions of pilots so you have to figure out how to
14 deal with the issue. So what did you -- what did
15 you add, how did you get to a zero for pilot number.
16 2 in order to remove pilot 2?

17 A Well, we told the program that if you see
18 a surviving fraction of less than 1 eliminate that
19 pilot, okay. But for that purpose the prior pilot
20 surviving fraction carries over, so --

21 Q So what did the computer add and subtract
22 in order to remove pilot 2?

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1 A It just -- it added zero and 0.894
2 together, got 0.894, said that is less than 1;
3 eliminate him.

4 Now, we didn't use the 0.894 for pilot 2,
5 so that carries over to pilot 3. So we took 0.894
6 for pilot 2, 0.894 for pilot 3, added those
7 together, got something around 1.8. That is greater
8 than 1, so pilot 3 survives. We use 1 for him
9 because 1 is integral survival.

10 So we take that 1.9, subtract one, and we

11 he get -- 1.8 and subtract 1 we get 0.8, that point
12 8 carries over to the next pilot. So we take 0.8,
13 add it to 0.945, that comes out to roughly 1.8 or
14 1.7. That is greater than 1, pilot 4 survives. We
15 take 1 off and we carry over the remainder to the
16 next pilot. And the algorithm just steps down the
17 list.

18 Q The consequence of that methodology, if I
19 am understanding it correctly, is that it will
20 always remove a more senior pilot than a less senior
21 pilot, correct?

22 A Yes. And that is true for both those --

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1 Q I am not interested in the America West
2 list at the moment.

3 CHAIRMAN NICOLAU: Could I just ask
4 something. Aren't 10 and 11 reversed on this chart.

5 THE WITNESS: Yes, it says 4 and 5.

6 CHAIRMAN NICOLAU: I just wanted to make
7 sure.

8 THE WITNESS: I think when this was
9 created, I think these probabilities are
10 hypothetical just as the data is hypothetical.

11 BY MR. FREUND:

12 Q I understand that. I was just trying to
13 understand the methodology.

14 A Yes.

15 Q And I thought that had the consequence,
16 that methodology had the consequence of always

17 removing the more senior of the pilots?

18 A Yes.

19 MR. GILLEN: Is that really correct or is
20 it the older of the pilots? Because even though
21 most of the time you are looking at the older pilot
22 being more senior, because this is an example, if

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1 you ran a case like this, where say pilot number 2
2 was 56 years old and the several pilots behind him
3 were actually older but junior to him, how would
4 that affect that model?

5 THE WITNESS: Well, I think the point is
6 that it is going to remove the first pilot that has
7 a survival fraction of less than 1, regardless of
8 the age.

9 MR. GILLEN: Of the age.

10 THE WITNESS: Yes.

11 MR. KATZ: It is going down the seniority
12 list in seniority order.

13 BY MR. FREUND:

14 Q So the net result is, regardless of age,
15 regardless of really anything else, the most senior
16 pilot who gets to a 1 is going to disappear off the
17 list?

18 A If it is less than 1.

19 Q These are all pilots who are, again I
20 understand this is hypothetical data here, but these
21 are all, anything in this hypothetical pool and for
22 that matter in the real pool, that is something

1 other than an age 60 retirement is, I am going to
2 use a word that you are going to take issue with,
3 and I don't mean it in a mathematical sense but it
4 is a random, more of a random retirement than -- a
5 random exit than a structural exit, correct?

6 A Well, to the extent that it is -- in the
7 case of early retirement and some terminations they
8 are discretionary, then, yes.

9 Q The probability of retirement, I don't
10 want to use the word retirement, the probability of
11 exiting the list at something less than age 60 is a,
12 could have been spread -- it doesn't matter where on
13 the list somebody comes off of in order to
14 satisfy the probability demands of your model,
15 correct?

16 A I don't understand the question.

17 Q Okay. Well, I don't blame you because it
18 was a bad question.

19 You know when somebody comes off the list
20 when he turns age 60 because he turns age 60 and
21 there is a fixed date for that. All of the other
22 pre-age-60 departures from the list are for, in a

1 real-world sense, unplanned and indeterminate, that
2 is, you don't know whether somebody who is age 59 is

3 going to hit by a bus or whether somebody age 35 is
4 going to get hit by a bus; right?

5 A That is right. The terminology in
6 actuarial science is, it is a probabilistic event.

7 Q And every one of those exits from the list
8 that are not age 60 exits are probabilistic events;
9 correct?

10 A Right.

11 Q So not that one would expect it to happen
12 in the real world but in any given year when you
13 calculate the probable number of exits from the list
14 that are not age 60 exits, those exits could come
15 from the bottom, from the very bottom of the
16 seniority list, from the middle of the seniority
17 list or the top of the seniority list, correct?

18 A Are you asking me if that is a
19 possibility?

20 Q Yes.

21 A Yes, it is a possibility.

22 Q And in order to account for that

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1 possibility one could have done a somewhat different
2 analysis than the analysis that you did, namely
3 determine the probabilities of a less than --
4 determine the probable number of less-than-age-60
5 exits from the seniority list in any given year, and
6 distribute them across the seniority list on the
7 basis of say, for example, a random number program
8 selecting the numbers at random that disappeared off

9 the list, correct?

10 A We could have done that and we actually
11 discussed that, and I believe I addressed it in the
12 testimony this morning. We actually did consider a
13 random.

14 We considered several approaches, one of
15 them as being a random approach, and I think I said
16 this morning that my feeling is that a random
17 approach probably lends itself better to some sort
18 of Monte Carlo-type simulations, where a lot of
19 different trials are run, many, many trials are run.

20 It seems to me that if that were done we
21 would just be going right around in a circle and we
22 would be coming around to the fact that of all the

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1 51-year olds sprinkled over the entire seniority
2 list there is an equal probability under a model
3 that they are going to attrit.

4 So we dismissed that. We wanted
5 something, we wanted a model, we wanted an algorithm
6 that would match up with a valuation that was done
7 on an aggregate basis where we did deal with
8 fractions of people and this model did this, and we
9 felt as long as we applied it on an unbiased basis
10 to both groups we felt it was a reasonable approach
11 to take.

12 Q Well, before I ask sort of a conclusory
13 question in what I expect is a series of questions,
14 there were other options that you could have chosen

15 as well.

16 You talked to us about age banding, you
17 could have done random distributions within the age
18 bands as well, correct?

19 A Yes.

20 Q Any other approach other than the one that
21 you took would have resulted in pushing further down
22 the seniority list pre-age-60 exits, correct?

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1 A Probably.

2 Q It would have had to, wouldn't it?

3 A Yes.

4 Q Because yours is the most extreme in
5 pushing the pre-age-60 exits up the list, correct?

6 A Yes.

7 Q There is nothing more you could do to push
8 the pre-age 60 up the list any higher than the
9 methodology you used?

10 A Yes, since we started stepping down from
11 the top of the list that would be a logical
12 conclusion.

13 Q And not that I care particularly about the
14 America West side of the list, but if I understand
15 your analysis correctly, you used the same -- well
16 obviously in terms of the age 60s, age 60 is age 60,
17 that is not a probabilistic exercise but you used
18 the same probabilistic analysis calculations data
19 that you used on the USAir -- that you ascertained
20 from the US Airways side on the America West list,

21 correct?

22 A Yes.

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1 Q Small point, I am moving on to a small
2 point. You said that with respect to medicals,
3 long-term medicals, you said that you would have
4 expected -- you didn't -- they create all kinds of
5 analytical difficulties because of the way in which
6 pilots on long-term medical remain on the seniority
7 list and may remain on the seniority list for long
8 periods of time even though they never hold a line
9 position. But you said that you would expect that
10 pilots on long term medical would remain relatively
11 constant over time?

12 A As their proportion of the remaining
13 group, yes.

14 Q As their proportion of the remaining
15 group.

16 So I don't know if you have in front of
17 you the book or someone can give you book B?

18 MR. KATZ: Any particular exhibit, Jeff?

19 BY MR. FREUND:

20 Q Yes. Well, start with Exhibit 1. I don't
21 know if you have seen this exhibit before?

22 A I have not.

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1 Q Or the data on it, but I will identify for
Page 56

2 you that it has been identified by the US Airways
3 pilots as a snapshot of various employment
4 circumstances on US Airways, and for that matter
5 America West, but for the moment we will look at US
6 Airways, as of May 19th, 2005 it allocates jobs in a
7 variety of different ways. You can see in sort of
8 the upper left-hand corner there are flying jobs and
9 then there is a box that says nonflying jobs, do you
10 see that?

11 A Yes.

12 Q And I will just represent to you that --
13 then at the very bottom on the left it shows the
14 grand total of US Airways jobs on this snapshot of
15 5098, do you see that?

16 CHAIRMAN NICOLAU: You said the grand
17 total of jobs --

18 BY MR. FREUND:

19 Q Grand total of bodies?

20 A Entries on the seniority list.

21 Q Entries on the seniority list. Putting
22 aside the quarrel we have about the number, which is

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1 nothing you have to concern yourself about?

2 A Good.

3 Q You see in the box there under nonflying
4 jobs NED?

5 A Yes.

6 Q I will just represent to you that those
7 are purported to be, and we don't have any quarrel

8 with the notion, that those are pilots on the
9 seniority on long-term medical, 366 out of the 5098.

10 If you now jump forward please to tab 11,
11 I will just represent, and you haven't seen this
12 either before I assume, correct?

13 A I -- well, I haven't seen this exhibit,
14 no. I mean, I may have seen some raw data, yes.

15 Q So I will just represent to you that it
16 mirrors Exhibit Number 1 that we previously looked
17 at, except that it is a July 1st, 2006 snapshot of
18 the two airlines, or of the bodies on the seniority
19 list, and an allocation of jobs and positions, and I
20 would observe that you will see that the total
21 bodies on the list is 4951?

22 A Uh-huh.

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1 Q And the total medicals are 400, do you see
2 that?

3 A Yes.

4 Q Is that consistent or inconsistent with
5 your observation that the number of medicals would
6 remain relatively constant?

7 A Obviously the number of -- both in
8 absolute terms and in proportion the number of
9 medicals has increased between May 19th, 2005 and
10 July 1st of 2006.

11 Q All right.

12 A As has the total of nonflying jobs.

13 Q I guess while that is right, that is

14 absolutely correct. I don't know that it bears on
15 anything that is part of your testimony but the
16 largest increase after the increase in medical
17 appears to be pilots who have retired?

18 A Well, I mean we are talking about a 7
19 percent medical proportion on May 19th, 2005 and
20 talking about an 8 percent medical proportion in
21 July of 2006. It -- they are very close. It could
22 be just an anomaly blip in the data.

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1 Q I am just wondering if that is consistent
2 or inconsistent with your observation and belief
3 that medicals would stay the same relatively
4 speaking over the passage of time?

5 A I would say if this pattern continued over
6 a number of years then it would be inconsistent with
7 my theory.

8 Q Would you agree with the proposition that
9 with respect to exits of pilots from a seniority
10 list prior to their turning age 60, pilot turnover,
11 there would be relatively little pilot turnover
12 short of a major change in the nature of the
13 industry or some unexpected labor turmoil?

14 A I can't really, I can't hypothesize in
15 that way. I mean I will say that based upon the
16 data that I have seen relative to other industries
17 the turnover is there light, although you don't
18 normally have mandatory retirement at age 60 in most
19 other industries.

20 Q I understand. So putting age 60
21 retirement aside, which at least as we sit here
22 today is the mandatory retirement, that there is

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1 relatively little pilot turnover and that short of a
2 major change in the nature of the industry or some
3 unexpected labor turmoil one would expect that to
4 continue?

5 A I would agree with the first part of your
6 statement. I can't venture an opinion on the second
7 part. I can't hypothesize what events might cause
8 increased pilot turnover.

9 Q Well, you told us you were the author of
10 Frank B. Hall Consulting Company in 1988, correct?

11 A I was one of the authors, yes.

12 Q You stand by what was contained in that
13 document in that analysis?

14 A I do.

15 Q So on the very first page of text I am
16 just going to read the following words to you and
17 ask you if you agree with them. US Airways --
18 USAir, as is generally true of other commercial
19 airlines, experiences little pilot turnover prior to
20 age 50, which is not medically related. Short of a
21 major change in the nature of the industry or some
22 unexpected labor turmoil at USAir, it is reasonable

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1 to assume that this will continue. Do you remember
2 saying that in 1988?

3 A I don't remember it but if you read it to
4 me from that I must have said it, yes.

5 Q Why don't I pass out what will be -- I am
6 sorry, during the break we didn't have time to make
7 enough copies nor do we have time to make a copy of
8 the full document, but we will produce the full
9 document and substitute it when we come back next
10 week and Dan, I assume you have a working copy of
11 this to work with --

12 MR. KATZ: I don't have one here.

13 MR. FREUND: Well, I don't know what to do
14 for you. Somebody had one here because they gave me
15 a copy.

16 MR. KATZ: Well, it is in the hotel but it
17 is not in this room.

18 MR. FREUND: I see. Well, I don't have a
19 copy for you.

20 MR. KATZ: Then I am going to object to
21 any questions about it.

22 MR. FREUND: We will be glad to take a

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1 little recess and have you go get a copy.

2 MR. KATZ: I will share with the witness.

3 BY MR. FREUND:

4 Q Is that the cover of your study?

5 A I believe so.

6 Q And I direct your attention to the first
7 paragraph on page 3 of the study, and just ask you
8 if I read it correctly?

9 A Yes, I believe you did. I just don't know
10 if this language was necessarily intended to
11 preclude -- I am not trying to be difficult about
12 this, but something else could happen that could
13 cause a change, for instance a 9-11 can cause
14 substantial changes in the work force.

15 I am not trying to be difficult. I am
16 just saying that I couldn't -- there is a lot of
17 things that could have happened that could have --
18 that could change the situation in the future. That
19 is the only point I make.

20 Q Sure, and in fact I think isn't that what
21 you were saying in 1988?

22 A Yes.

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1 Q That there are -- that absent a lot of
2 things which you have just encapsulated in a couple
3 of words in this text, which says, the words being a
4 major change in the nature of the industry or some
5 unexpected labor turmoil, I assume that was intended
6 to encapsulate all kinds of things --

7 A Yes.

8 Q -- which might be expected or might result
9 in a change in the circumstances under which someone
10 exits the airline industry prior to age, you said
11 age 50, but prior to mandatory retirement, correct?

12 A Yes.

13 Q And those things could be something like
14 9-11, correct?

15 A Yes.

16 Q And they could be a pilot's or a group of
17 pilots perception about the stability of their
18 company on a long-term basis, correct?

19 A I suppose so yes.

20 Q It could be the fact of their company
21 being in bankruptcy, correct?

22 A Yes.

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1 Q It could be their perception of the
2 consequence of a failed merger with another carrier,
3 correct?

4 A Yes.

5 Q It could be the consequence of worsened or
6 degraded working conditions at their carrier,
7 correct?

8 A Yes.

9 Q And it could be the consequence, this
10 could be a consequence of the rejection or the
11 renegotiation of their collective bargaining
12 agreement in the context of the bankruptcy process,
13 correct?

14 A Yes.

15 Q It could be a consequence of being placed
16 on furlough when at some other point in the history
17 neither they nor any of their colleagues were on

18 furlough?

19 A Yes.

20 Q All of those could be expected to be
21 reasons why your -- why relatively -- why little
22 pilot turnover prior to age 50 or age 60, not

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1 medically related, might change, correct?

2 A But all of the things that you listed
3 there would be likely to increase the attrition.

4 Q Yes. That is correct. They would be
5 likely to increase the attrition, wouldn't they?

6 A Yes.

7 Q Okay. So, are you aware that all of the
8 things that I described in fact occurred vis-a-vis
9 your client US Airways pilots during the period 2000
10 to 2006?

11 A I guess I was aware that the airline
12 experienced some economic difficulties as many
13 airlines in the industry.

14 Q Well, to be precise you were aware that
15 they were in bankruptcy on two separate occasions?

16 A Yes, I was.

17 Q You were aware of the fact that pilots, US
18 Airways pilots wages were significantly degraded
19 during that period of time?

20 A I was not aware of that.

21 Q Were you aware of the fact that their
22 working conditions were significantly degraded

1 during that time?

2 A No, I was not.

3 Q You were aware obviously of 9-11 that
4 doesn't just affect US Airways pilots but affected
5 everybody?

6 A Yes.

7 Q You were aware of the fact that there was
8 an effort to merge with United Airlines which
9 failed?

10 A Yes, I was peripherally aware of that,
11 yes.

12 Q You were aware of the fact that
13 significant numbers of US Airways pilots were for
14 the first time put on furlough for significant
15 periods of time?

16 A Only to the extent that I saw how many
17 were on the furlough list when we received it.

18 Q You didn't include any language, any
19 qualifying language in your report in this case of
20 the kind that you included in your 1988 report,
21 correct?

22 A Uh --

1 Q You can look through it.

2 A Well, on the forward here I did say in the
3 last sentence, the assumptions are reasonable
4 individually and in the aggregate represent our best

5 estimates of future experience.

6 Q Well, quite right. You didn't say, you
7 didn't follow that up by saying anything at all
8 about the contextual nature of the events of 2000
9 and 2006, did you?

10 A Well, I mean can you promise me beyond an
11 unequivocal doubt that economic conditions won't
12 revisit themselves over the prediction period?

13 Q I can't promise you anything. My point is
14 you didn't make any reference to the contextual
15 nature of your analysis, did you?

16 A No.

17 Q Okay. Is it correct, returning to the
18 question of retirement, would you say that it is
19 correct that retirement probabilities which are a
20 function of a pilot's attitudes and the early
21 retirement provisions of a pension plan -- well, let
22 me rephrase that, that retirement probabilities are

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1 a function of pilot attitudes and early retirement
2 provisions of the pension plan?

3 A Yes.

4 Q Do you know whether there are any early
5 retirement provisions in the current US Airways
6 pension plan?

7 A I do not.

8 Q When you refer to early retirement
9 provisions in what you just agreed with me on, I
10 take it you mean things like early retirement

11 incentives or lump sum payment opportunities and the
12 like?

13 A Not necessarily.

14 Q Well, tell me what you mean then?

15 A Well, it could be anything, any departure
16 from employment, in this case after age 50, where
17 either an annuity or lump sum payment or some series
18 of payments would inure in a qualified retirement
19 plan or nonqualified retirement plan.

20 Q Something that might encourage someone,
21 some economic benefit built into the retirement plan
22 that might encourage a pilot to retire prior to

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1 turning age 60?

2 A Or to give them the wherewithal necessary
3 to retire.

4 Q Right, when I say encourage that is really
5 what I mean, a pot of money described in some
6 particular way that is derived from the pension plan
7 which prior to age 60 gives one or more pilots a
8 view that they can retire without having to wait to
9 age 60, correct?

10 A Yes.

11 Q Would it be fair to say that a pilot's
12 perception that his or her pension plan might come
13 under attack and be terminated at some point in the
14 not too distant future might encourage a pilot to
15 retire early so as to try to avoid the adverse
16 consequences of that termination?

17 A Would you ask that question again.

18 Q I don't think I can.

19 A I just want to make sure I understood the
20 question exactly.

21 Q Well, when you say that it means that you
22 are looking for a way to try to trap me by my on

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1 question, so I am going to ask the question
2 differently.

3 Would it be fair to say that in your
4 judgment that a pilot looking at the condition of
5 his airline and the possible risk that his pension
6 plan might be terminated or might be taken over by
7 the PBGC or might be frozen or that any number of
8 things might happen, might choose to leave the
9 company before that happened, notwithstanding that
10 was not age 60?

11 A That is possible, but it is a very -- it
12 is a very complex question. Because just because
13 the pension plan is taken over by the PBGC does not
14 necessarily mean that a pilot would lose any of his
15 accrued and vested pension. Yes, it is true that a
16 person in retirement is in a higher category when
17 the PBGC does its asset allocation methodology, but
18 you have to combine that status, whether it is
19 eligible for early retirement and not yet early
20 retired versus actually early retired and in payment
21 status.

22 You have to compare that against assets --

1 against the assets in the plan and how far down into
2 the category levels the assets will prevail. So it
3 is a little bit more complicated than just looking
4 at the future and saying, well, if I don't retire
5 now I may lose some or all of my pension, it is how
6 many assets are there standing behind that pension.

7 Q Oh, sure. But even within that analysis
8 as you describe, being in pay status is a higher,
9 you are in a higher, more protected position than if
10 you are not in pay status, correct?

11 A You are correct.

12 Q Okay, and indeed even beyond that if the
13 pension plan has, that you are presently sitting
14 with, has lump sum payout provisions wouldn't it be
15 certainly a possibility and indeed perhaps a
16 reasonable possibility that a pilot might conclude
17 that leaving, with leaving service before age 60, to
18 take the benefit of a lump sum payment is highly
19 preferable to the risk of planned term plan
20 termination?

21 A Yes, that is true, but there are some
22 restrictions on taking a lump sum running and then

1 terminating the plan. So there is some recoupment
2 and I can't remember where the lines are drawn, but

3 under ERISA there is some recoupment for some people
4 that take a lump sum in anticipation of planned
5 termination.

6 Q So if a pilot knew ERISA, maybe he
7 wouldn't, he or she wouldn't think quite the same
8 way but on the assumption that perhaps they are not
9 an expert in ERISA and on the way in which the PBGC
10 works, wouldn't it be reasonable that pilots who had
11 access to lump sum distributions leaving before age
12 60 to take a lump sum distribution rather than
13 risking plan termination?

14 A That would be possible, yes.

15 Q And I am sure you read at least or heard
16 about the difficulties that Delta airlines had with
17 its older more senior pilots who were flying certain
18 pieces of equipment leaving in droves to take lump
19 sum payments and Delta being required to figure out
20 a way to get them back?

21 A I had read that yes.

22 Q That is sort of a, kind of the classic

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1 demonstration of the principle that you and I were
2 just talking about, correct?

3 A Correct.

4 Q I want to go back to your report for a
5 moment, please. Would you turn to page 4, please,
6 of your report. We talked a little bit about this
7 chart before we broke for lunch, and I think we
8 ultimately, after some head scratching, concluded

9 that this is in fact a raw data chart, not a
10 probabilities chart?

11 A I am -- I still don't fully understand the
12 distinction. This is the number of attritions in
13 the year divided by the exposures expressed as a
14 decimal in the left hand. So for example, at age 30
15 it looks like we have about a 0.03 attrition rate.

16 The distinction between a rate and a
17 probability is a nuance. A rate is usually used to
18 refer to, it is kind of a teenage probability, it is
19 a raw probability, it is a preliminary probability.

20 Q Is it more like -- is it close to being
21 able to say, for example, let's stay with your age
22 30 pilot, that the expectation is that 0.03, is 3

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1 percent, that is how it would be expressed in
2 percentage terms?

3 A Yes.

4 Q That one would expect 3 percent of age 30
5 pilots to exit in any particular year or years?

6 A I think this is an aggregate rate over the
7 experience period.

8 Q Okay, so over the experience period?

9 A Right.

10 Q 2000 to 2006 --

11 A 5.

12 Q 5. The experience reflected a 3 percent
13 attrition rate for pilots who were age 30?

14 A Yes.

15 Q So why don't you turn to the last of the
16 four pages that I distributed as an exhibit from
17 your 1988 report, and can you tell me what this
18 reflects?

19 A Well, quite honestly looking at it I would
20 surmise that this means that after we had developed
21 the probabilities of attrition we applied those to
22 the number of active pilots starting each of the

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1 calendar years and we came up with an integral
2 number of decrements.

3 Q We are looking at the same piece of paper?

4 MR. KATZ: No.

5 MR. FREUND: Which one are you looking at?

6 MR. KATZ: Last page.

7 MR. FREUND: No, no, I am sorry. Flip
8 back one page, I apologize.

9 CHAIRMAN NICOLAU: The chart?

10 BY MR. FREUND:

11 Q The chart, correct, aggregate attrition
12 per 1000, lives versus age.

13 A I can't tell from this chart whether this
14 was based on raw data or based on expected
15 probabilities.

16 Q Well, I don't really mean to -- I don't
17 want to mislead you or have you mislead us so I am
18 just going to give you the whole report. And you
19 might start reading at page 15, which is the page
20 just prior to the chart, and after you read it and

21 read the next couple of pages then if you could pass
22 it back to me, I would appreciate it.

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1 Why don't I just say the following and ask
2 you if you remember if it is correct and if you
3 don't remember if it is correct you can look at it
4 and tell me if it is correct, but just to put this
5 all in context, you did that report, the 1988
6 report, somewhat differently if I understood it
7 correctly, you looked separately at different kinds
8 of exit experiences and then ultimately came to an
9 aggregate exit experience section which is the
10 section that I am inviting you to look at. Does
11 that sound right?

12 A That is consistent with my memory, yes.

13 Q Okay, so the part that I am having you
14 look at, and again we will get the whole report to
15 the panel first thing on Monday, but the part that I
16 am having you look at is the aggregate section which
17 aggregates all of the exits, exit analysis that you
18 did that leads up to it; is that correct?

19 A Yes, and it looks like their chart
20 parallels this table H. This looks like just a
21 graphical rendition of table H, which these are the
22 theoretical total attrition rates for each of the

588

1 ages.

2 Q And that is the rough equivalent of page 4
3 in the current report?

4 A No.

5 Q Can you explain the difference to us,
6 please?

7 A This is based upon the raw data. This
8 is -- the graph and the data in table H are after
9 the raw data was smoothed and analyzed and refined.

10 Q I see, okay.

11 Okay. Why don't you pass me that back.

12 So, aside from being smoothed, analyzed
13 and refined, and I don't mean to undercut the
14 significance of smoothing, analyzing and refining,
15 the document that you were just looking at, the
16 study from 1988, was, that was sort of the
17 prediction of retirement, of exit probabilities
18 based on the data that you actually reviewed in
19 1988?

20 A Yes.

21 Q And the chart on page 4 of your report for
22 this exercise is that, albeit it in an unrefined

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1 fashion, that is it reflects the actual raw data of
2 exits prior to and really up to ultimately age 60,
3 for the time period that you studied, correct?

4 A Yes.

5 Q And this raw data ultimately gets smoothed
6 and forms the basis for your predictions about the
7 retirements from the, the exits from the US Airways

8 seniority list just in the same way that your
9 smoothed and analyzed data formed the basis for your
10 prediction about exits from the US Airways seniority
11 list in 1988, right?

12 A That is correct.

13 Q And it is fair to say, is it not, that the
14 data on which you based your 1988 prediction, or I
15 will put it another way, your 1988 prediction about
16 the rate of exits from the seniority list produced a
17 significantly different picture of the future
18 expected exits from the US Airways seniority list
19 when you did it in 1988 than it does when you did it
20 in 2006, correct?

21 A I guess it really depends. I hate to
22 sound like Bill Clinton, but it kind of depends on

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1 how you define significantly. We are talking about
2 a very small number, especially age 50, a difference
3 between a 1 percent rate of attrition and 1-1/2, is
4 that significant, relativistically it is
5 significant.

6 In absolute terms or number of bodies it
7 probably isn't significant. So again I testified
8 this morning, pre-age 50 we are talking about some
9 very, very small numbers of exits.

10 Q Well, but in your report both then and now
11 we are talking about the whole range of exits,
12 correct?

13 A Yes.

14 Q So I need you to look at page 13 of your
15 report to us, please. Page 13 of your report to us
16 reflects the number of exits and the declining size
17 of the seniority list, the US Airways stand alone
18 seniority list for a 17-year period 2007 to 2023,
19 correct?

20 A I think it is 16 years, but yes.

21 Q Yes, you are starting with year one and
22 then 16 years after?

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1 A Yes.

2 Q Do you have a calculator handy?

3 A Yes.

4 Q Can you tell us, what, based on -- this
5 table C is really sort of a culmination of all of
6 the analysis that went into your report, correct?

7 A You are correct.

8 Q That in turn filters its way into the
9 seniority lists that are attached to your report,
10 correct?

11 A Well, actually the whole -- actually it
12 would be more correct in saying that the
13 probabilities on table A are the ones that actually
14 go into the calculation but the two are linked, yes.

15 Q Linked, okay. So let's just do, let's
16 figure out what the remaining percentage of US
17 Airways pilots on the seniority list is in 2023 as
18 against your starting number. Which was 4689,
19 correct?

20 A Yes. Just under 16 percent, 15.9 percent.
21 Q Okay, now you did a similar analysis in
22 1988, correct?

592

1 A I don't recall.
2 Q Well, now let's look at the last page of
3 the exhibit that I passed out to you, correct?
4 A Yes.
5 Q Doesn't that show projected number of
6 pilots in active service year by year starting from
7 1987?
8 A Yes.
9 Q Just to refresh your recollection, that
10 2680 was a calculated number, as I -- no, the 2680
11 wasn't the calculated number but you did your study
12 based on a smaller number of pilots and then
13 ultimately projected your study to what that actual
14 population was at the time. Does that sound
15 familiar to you? Doesn't matter if you don't
16 remember?
17 A If I just could add something though here,
18 it is important to note one important distinction
19 here that in the 1988 study we were looking at only
20 active pilots, whereas as we have discussed here we
21 kept the medical leave pilots on the seniority list.
22 So there is a -- there is a bit of a difference

593

1 there, but I am sorry, go ahead.

2 Q That is fine, because it was active at
3 each step of the way, correct, that is in -- it was
4 done consistently in each year in both studies, that
5 is to say they were either on for every year or off
6 for every year in both studies?

7 A The separate studies are internally
8 consistent.

9 Q Are internally consistent?

10 A Yes.

11 Q Let's just do the same math if we could,
12 please. I count 16 years or 17 years, however, you
13 want to say it from 1987 to be 2004, is that right?

14 A That is right, yes.

15 Q Okay, and what is the percentage, what
16 percentage of the pilot work force did you predict
17 would be remaining in 2004 when you did your 1988
18 study?

19 A 44.5 percent.

20 Q And that 44.5 percent is the number
21 comparable to the 16 percent that you projected in
22 your present study, correct?

594

1 A Right. But the '88 study indicates the
2 age distribution of the pilots back then. I would
3 suspect that --

4 Q I believe it really does.

5 A -- they were probably a younger group

6 then.

7 Q Well, US Airways has been around since
8 1939 so don't you think about 1988 the age
9 distribution was probably pretty close to the same?

10 A I couldn't assume that. I thought I had
11 remembered seeing some average ages in that report.

12 Q Well, we will take a look for that during
13 the break.

14 A Okay.

15 Q The period of time in '88 study that you
16 looked at was the period of time prior to '88,
17 correct?

18 A Yes, if my memory serves I think we were
19 looking at 10 years of data.

20 Q Sitting here today as you sit at this
21 table do you remember whether in any of those 10
22 years of data there were bankruptcies at US Airways,

595

1 furloughs at US Airways, degradation of pilot
2 contracts at US Airways, anything of that nature?

3 A I don't recall. I have trouble
4 remembering where I put my keys.

5 Q You and me both. And sitting here today
6 do you have any reason to believe that the events of
7 the last six years, that is to say the events that
8 you studied, the events that occurred during the
9 years that you studied for your report, namely two
10 bankruptcies, a near liquidation, degradation of
11 pilot contracts, adverse effect on working

12 conditions, September 11th, threatened termination
13 of pension plans, do you have any reason to believe
14 that over the course of the next 10 years or
15 20 years any of those things will in fact occur at
16 the new US Airways?

17 A I don't think there is anyone that can say
18 what will happen in that time.

19 Q Could we take a couple-minutes Thank you?
20 I may be done.

21 CHAIRMAN NICOLAU: Okay.

22 (1:58 p.m. -- recess -- 2:07 p.m.)

596

1 CHAIRMAN NICOLAU: Let's go.

2 MR. FREUND: I have nothing further for
3 this witness.

4 CHAIRMAN NICOLAU: Thank you. Any
5 questions?

6 MR. KATZ: Yes, I have a few questions to
7 clarify a couple things. Let's see if I can read my
8 notes here.

9 REDIRECT EXAMINATION

10 BY MR. KATZ:

11 Q On cross-examination, Mr. Power, opposing
12 counsel asked you about the methodology for going
13 down the seniority list and accruing this fraction
14 until you clicked over to 1, and then knocking that
15 person out and continuing on down. I wanted to ask
16 you one or two questions about that methodology?

17 A All right.

18 Q If -- let me ask it this way. To the
19 extent that the older people are tending to be
20 towards the senior end of the seniority list,
21 doesn't it have a certain logic to use the
22 methodology that you did, because what you are --

597

1 MR. FREUND: I guess I would object to Dan
2 asking leading questions of an expert.

3 BY MR. KATZ:

4 Q I will ask it a different way. Does the
5 fact that --

6 MR. FREUND: When you start a question
7 with does the fact that, it is a leading question.

8 MR. KATZ: Why don't we listen to the
9 question, please.

10 CHAIRMAN NICOLAU: Okay.

11 BY MR. KATZ:

12 Q Was there a reason you chose the
13 methodology that you did --

14 MR. FREUND: That didn't start with the
15 does the fact --

16 THE WITNESS: Yes.

17 BY MR. KATZ:

18 Q Would you explain to the panel, please,
19 what that reason was?

20 A As someone had noted before there is a
21 strong correlation between age and seniority number.
22 It doesn't hold true in every situation but it is

1 usually true that the older the pilot the lower the
2 seniority number. So we felt this was the fairest
3 way to, since the attrition increases with age we
4 felt that this was the fairest way to represent the
5 individuals leaving the list.

6 Q And to the extent that we are trying to
7 use your analysis to study when Mr. Varini, the
8 junior pilot on the list, will come back to work --

9 A This exercise here?

10 Q Yes. What is the impact of choosing one
11 methodology for attriting people out over another?

12 A I really don't think it -- when you look
13 on the seniority list as a whole, I don't think it
14 will make much of a difference. I don't think any
15 one method is going to take a clump of pilots off
16 the bottom or a clump of pilots off the top, I think
17 any reasonable methodology that you use is going to
18 sprinkle the attrition over the entirety of the
19 list.

20 So I think the methodology illustrated on
21 page 9 does that, albeit if you look at a short
22 burst of attrition, yes, it is true that the

1 seniority number in that short interval will
2 generally be the higher seniority number that is
3 leaving.

4 Q Thank you. Mr. Freund asked you about
Page 82

5 Exhibit B-1 and B-11, and I will remind you that
6 they showed, I think you pointed out, 366 medicals
7 that the US Airways -- on May 19th, 2005, and 400 on
8 July 1, 2006. Do you view that change as
9 surprising?

10 A No. No I --

11 Q Would you explain?

12 A Well, I think in a relatively -- I know
13 that 4- or 5000 pilots sounds like a large number
14 but it is not a big number when you are talking
15 about, you know, generating these probabilities, and
16 I think you are going to see some short-term
17 variations like this. I think you have to look over
18 a much longer period of time to draw any trending
19 conclusions.

20 Q I think you testified on cross-examination
21 that there was approximately a 1 percent difference
22 between those numbers of medicals. I have heard a

600

1 term used in statistics, confidence intervals?

2 A Uh-huh.

3 Q And sometimes you see these examples in
4 the paper about something or other, some poll, plus
5 or minus 2 percent. Does that have anything to do
6 with whether this is a significant difference or
7 not?

8 A Well, not really. I mean usually when
9 they talk about confidence intervals the poll is
10 accurate plus or minus 3 percent. What they are

11 usually talking there about is a distribution of
12 answers that they got from a certain population.

13 How you would apply that concept I think
14 to this situation is if you had multiple years of
15 disability and you came up with multiple years of
16 percentages, and you mapped a distribution there and
17 then you would have a mean of those distributions,
18 and then the distributions would fall off from that
19 mean.

20 And, years in which the percentages fell
21 outside a certain range from the mean would, you
22 know, generally would be what we call our outliers,

601

1 and we would say something like in 95 percent of the
2 years our probability will fall within two standard
3 deviations of the mean of the data. That is
4 generally what you talk about when you talk about
5 those kinds of confidence intervals.

6 Q I appreciate the education on that, but
7 that doesn't have anything to do with this
8 distribution of medical things, does it?

9 A Not really.

10 Q But now I do remember that term.

11 Let me ask you about the numbers, you
12 know. Jeffrey spent a lot of time going through
13 these traumatic events, and I would like to see if
14 you have any view about whether any differences that
15 appear on the surface of the Frank B. Hall study and
16 the current study could be the result of those

17 traumatic events in the airline industry and in
18 particular at US Airways that he mentioned. Could
19 you enlighten on that subject?

20 A Well, I mean I think we glossed over one
21 very important detail and that was that in the 1988
22 study the age of the pilot group studied was

602

1 substantially younger than the groups of pilots that
2 we are looking at in the 2006 study. We didn't have
3 exact figures but we calculated the rough age from
4 the histogram of ages that was shown in the 1988
5 study, and I have come up with an age of around 41.8
6 for the active USAir pilots.

7 Q What was the average age for all of the
8 USAir pilots, active and inactive, in your studies,
9 would you remind us, please?

10 A If you turn back to page 11, these were
11 the averages in our data analysis, for the USAir
12 pilots including the furloughs it was 50.1, so 8.3
13 years older for the non-furloughs. The actives,
14 which would be a more fair comparison, because the
15 '88 study was done exclusively on the active pilots,
16 the difference, that average in the 2006 study was
17 53.3. So 53.3 minus 41.8 is, that is 11.5 years age
18 difference. And for the America West pilots it is
19 46.3, so 46.3 minus 41.8 that is 4.5 years
20 difference.

21 And as we have seen, attrition is highly
22 sensitive to age. So I guess I am not surprised

1 that the pilot group in the 2006 study is exiting
2 faster than was the case back in 1988. And, quite
3 frankly, I think, my sense is that most of the
4 attrition difference would be due to age. It
5 certainly could be some differences due to economic
6 context. I don't know how you measure that.

7 Q Mr. Power, I think what opposing counsel
8 had you do to this calculation was go out 17 years
9 on the US Airways data and calculate the percentage
10 left and that turned out to be 15.9 percent, as I
11 recall?

12 A Uh-huh. Yes.

13 Q And then he compared that to the 1988
14 study and the different population there was 44.5
15 percent as I recall?

16 A Yes.

17 Q But we have one other statistic that we
18 may as well put on the record, and that is the
19 America West pilots who were a different age than
20 the USAir pilots but had the same factors applied to
21 them in terms of decrement?

22 A Yes.

1 Q And can you tell us what the percentage
2 remaining was after the 17 years there?

3 A That was 33.5 percent.

4 Q So 33.5 percent is much closer to 44.5
5 percent, isn't it?

6 A Yes, and again, we talked about the
7 America West pilots being 4.5 years older than the
8 pilots in the -- the active pilots in the 1988
9 study.

10 Q So are you still confident that the
11 current study is accurate and the methodology sound?

12 A Yes, I am. It is the best estimate that I
13 can perform without unsubstantiated conjecture as to
14 the effects of unmeasurable causes.

15 MR. KATZ: Thank you, Mr. Power.

16 RE-CROSS EXAMINATION

17 BY MR. FREUND:

18 Q Just a couple of questions.

19 This first one, just so I know what you
20 did, when you said you made your age estimate in
21 1988 from the histogram, do you mean from this
22 graph?

605

1 A Yes, sir.

2 Q So those are just, those are showing, I
3 don't know if that is the right term, but those are
4 showing age bandings, correct, I mean in 10-year
5 increments?

6 A Yes. Again, admittedly it is not an exact
7 calculation because I don't think we had time to do
8 an exact calculation, but we just took the midpoint

9 that age band ascribes, so it is an age band in the
10 40s, we used 45 as the average over that age band
11 and we took an average based on --

12 Q I am sure during the recess we are going
13 to take out our calculators, I don't mean the recess
14 today but over the course of the next several days,
15 and look in the one page earlier in the '88 study
16 where you actually have all the pages year by year?

17 A Yes, we can do it a little more
18 accurately.

19 Q We can do it a little more accurately.
20 What you are telling us is that you are confident
21 the difference between a remaining percentage of
22 16 percent and 45 percent as between the two

606

1 studies, 1988 versus 2006, is driven largely, if not
2 exclusively, by age?

3 A Well, to be confident I would have to do
4 more analysis, but, you know, a preliminary view of
5 the data would certainly lean towards that
6 conclusion.

7 Q One could have done the study that you did
8 just on non-age-60 retirements, correct, and then
9 one would have known both from 1988 and 2006 what
10 the percentage and/or the probabilities of
11 non-age-60 retirement, non-age 60 exits would have
12 been; correct?

13 A Yes.

14 Q Okay. And by the way, all of your

15 analysis is consigned to the trash heap of history
16 if age 60 becomes age 65, correct?

17 A Correct.

18 MR. FREUND: That's all I have got.

19 CHAIRMAN NICOLAU: Dan?

20 MR. KATZ: Nothing further.

21 Thank you, Mr. Power.

22 THE WITNESS: Thank you.

607

1 MR. FREUND: I guess just so we can just
2 have a record match up with pieces of paper, I have
3 distributed four pages from the 1988 report and on
4 Monday I will distribute for the panel the whole
5 1988 report. And I suppose we ought to just -- I
6 have previously passed out an empty volume called
7 cross-examination, America West pilot's
8 cross-examination exhibits.

9 It was empty and it had tabs with letters
10 in them, and I think we ought to just store this
11 under tab A and it will be referred to on the record
12 as tab A.

13 CHAIRMAN NICOLAU: Okay, I marked it as
14 America West Exhibit 1 but if you want me to do
15 something else with it --

16 MR. FREUND: Since we already went through
17 the hassle of having books and tabs and letters why
18 don't we call it in Exhibit A.

19 CHAIRMAN NICOLAU: In the hope that we
20 will have more books I will be able to do that.

21 MR. BRUCIA: Jeffrey, the excerpt will be
22 A or the entire document?

608

1 MR. FREUND: I will substitute the entire
2 document on Monday.

3 CHAIRMAN NICOLAU: Mr. Katz?

4 MR. KATZ: We have another witness. We
5 would like to call Bruce Beighlie to the stand,
6 please.

7 Whereupon,

8 BRUCE BEIGHLIE
9 was called as a witness and, having first been duly
10 sworn, was examined and testified as follows:

11 DIRECT EXAMINATION

12 BY MR. KATZ:

13 Q Would you state your name and residence
14 for the record please?

15 A Yes, the name is Bruce, middle initial A,
16 last name Beighlie, B-e-i-g-h-l-i-e, Graysonville,
17 Maryland.

18 Q Would you state your employment, please?

19 A I am a captain at US Airways, Airbus 319,
20 320 and 321 based in Philadelphia.

21 Q How long have you been employed by US
22 Airways or its predecessor carriers?

609

1 A April of 1981 at US Airways, November of
Page 90

2 '79 at Pennsylvania Airlines, an Allegheny commuter.

3 Q And were those two different employers?

4 A Yes.

5 Q Allegheny commuter and USAir?

6 A Yes.

7 Q At US Airways you applied for a job and
8 started at the bottom of the seniority list?

9 A Yes.

10 Q So you didn't flow up or anything like
11 that?

12 A No, no. I was a new hire.

13 Q It wasn't possible to do that in those
14 days was it?

15 A No, no it wasn't.

16 Q Captain Beighlie, have you been involved
17 in any ALPA activities over the course of the years
18 you have been with US Airways?

19 A The entire time.

20 Q Would you describe some of those for us,
21 please?

22 A Basically all in the bid closing area,

610

1 either monthly schedules, and then taking those
2 monthly schedules by hand-process, having it evolve
3 into a computerized process, and then the equipment
4 awards and permanent base awards from a hand process
5 through the automated process which I am involved
6 with now.

7 Q Has the MEC appointed to you a particular

8 position that you hold now?

9 A Yes, I am chairman of the permanent base
10 bid closing committee.

11 Q Base bid closing committee?

12 A Right.

13 Q Can you describe in general terms what the
14 duties of that position are?

15 A It is generally to oversee the company in
16 its application of the staffing, more to correct the
17 company's, or make an attempt to correct the
18 company's, inadequate staffing. It is more of an
19 oversight and working with the company in trying to
20 get the bids out.

21 Q Is that a constant struggle?

22 A Uphill; I started with hair.

611

1 MR. GILLEN: Is the manpower more so than
2 the scheduling?

3 THE WITNESS: Well, no, today's job
4 description would be making sure that all the jobs,
5 all the positions are correctly filled per the
6 contract.

7 BY MR. KATZ:

8 Q Has that evolved from prior days?

9 A No, that is pretty much what it has been
10 as far as the permanent bids are concerned, making
11 sure that the company complies with the contract in
12 filling the jobs.

13 Q Do you make regular reports to the MEC on

14 how things are going in this area?

15 A Yes, I do.

16 Q And for the purpose of making these
17 reports and otherwise performing your duties, do you
18 also stay in touch with management on these
19 subjects?

20 A On a regular basis.

21 Q How frequently are you talking to people
22 in management about issues like furlough -- recalls

612

1 from furloughs and in the days when there weren't
2 people on furlough, hiring?

3 A I would say anywhere from a couple of
4 times a week to no less than a couple times a month.

5 Q Can you tell us what the latest word is
6 from management with regard to the plans for
7 recalls, Captain -- well, go ahead, leave it at
8 that?

9 A Well, the company is targeting and very
10 concerned about the ensuing summer flying. We have
11 a considerable amount of block hours added in the
12 summertime, and they want to ensure finally that
13 they are preloaded, front-loaded to take care of the
14 additional block hours and positions that will occur
15 for the summer. And that is the big topic in
16 today's discussions.

17 Q And are there additional European
18 destinations that are being initiated?

19 A Yes, they would like to add Athens, Zurich

20 and Brussels.

21 Q And what airplane would they be flown
22 with, do you?

613

1 A No. I think the only thing that can make
2 it to Athens is the 330 and then I presume it will
3 be the 76 on the other two.

4 Q And has that led to management telling you
5 anything about the plans for training, recalling,
6 hiring, anything?

7 A Yes. The push now is to get the training
8 department to be able to handle the capacity of the
9 additional block hours and positions. And the
10 additional block hours will be as a result of what
11 marketing comes down with, but the positions will be
12 dependent upon attrition and block hours. Those two
13 drive vacancies that we have to fill in the bidding
14 process.

15 Q You talked about the resources at the
16 training department?

17 A Uh-huh.

18 Q What is entailed in getting the resources
19 of the training department?

20 A Well, the company was really -- the people
21 I deal with in the company are the resource planning
22 people basically. And the resource planning people

614

1 were very concerned that the training department
2 wasn't going to get a large enough budget to be able
3 to handle the throughput, the number of pilots they
4 can get through the school house.

5 And they were pleased a couple -- about a
6 month ago now, that the training department got the
7 budget. They have -- now are implementing the plan
8 to increase the throughput of the training
9 department because resource planning needs to have
10 all these positions filled by the summertime, and in
11 order to do that they need to start the training now
12 which means they need to get the training department
13 larger.

14 Q So by the budget, I guess that means
15 assigning people to work in the training department?

16 A Yes, yes, more ground school instructors,
17 more simulator instructors, the ability to put more
18 people through the school house.

19 Q How many years have you been dealing with
20 these people in resource planning in the various
21 departments?

22 A Oh, '90, '91, for the bid closing part.

615

1 Q So at least 15 years?

2 A Oh, yes.

3 Q And during that period of time have you
4 seen staffing increases at the training department?

5 A Oh, yes, yes, we ramped up, yes, ramped up

6 a number of times.

7 Q When you say the company ramped up the
8 training department, has it done that for short
9 periods of time, training of a few months?

10 A No. In order for them to get a budget of
11 the size that they were talking about in order to
12 expand the training department they have got to feel
13 comfortable that event is going to last a
14 significant period of time.

15 If it is just a short spurt of we are
16 having a lot of retirements in the next two or three
17 months, they will suffer through with what they have
18 got, but they see a trend here, and the trend is a
19 lot more training.

20 Q Who specifically is it that you talk to in
21 management?

22 A Well, in the resource planning department

616

1 is Chuck Klousnitzer, I think. Chuck, I call him
2 Chuck. And then Lyle Hogg, and he is vice president
3 of operations, flying.

4 Q All right, go ahead, what do they tell you
5 about --

6 A Well, these are the people who I interface
7 with to find out what we are doing now about the
8 bids that are out today, what the forecast is for
9 the future, how are we going to accommodate the
10 training, how are we going to fill these positions,
11 how many positions are going to be vacant as a

12 result of attrition, due to a variety of reasons,
13 how are we going to fill these positions as a result
14 of seasonal increase in block hours and just the
15 constant minutiae of doing that process.

16 Q I believe Dean Colello testified yesterday
17 that the recalls began in March of this year?

18 A That is correct.

19 Q Is that consistent with your knowledge?

20 A Yes, absolutely.

21 Q And they have continued off and on through
22 2006?

617

1 A Yes, yes.

2 Q And there is more classes, which classes
3 are you aware of?

4 A Well, I know that we have a bid out
5 currently that is effective for the month of
6 February, and that has 55 vacant positions of which
7 40 will be recalls. I have got the exact numbers in
8 my bag.

9 But I think the more important point is
10 that they plan on having a bid for March, and they
11 plan on recalling pilots through at least August.

12 Q And what numbers do Mr. Hogg and Chuck
13 give you?

14 A They say 20 to 30 a month, it could be as
15 much as 40 a month, depending upon how far they want
16 to pre-load or front-load the staffing. At least
17 that.

18 Q Have they limited it to the period through
19 August or left that open?

20 A Well, in my analysis of the numbers, in
21 general terms we have 150 or so pilots to retire or
22 to attrit in the balance of '06, and that drives

618

1 recalls now, as opposed -- in addition to that we
2 have the additional block hours for the summer, a
3 swing of 2500 to 3500 extra block hours, dictating
4 another number of recalls. And the numbers that I
5 have been looking at for '07 is 200 plus recalls
6 through the year. They limit it to August because
7 that is about as far forward as they can think.

8 Q In your experience, when it is necessary
9 to recall pilots from furlough and they go and call
10 people and offer them positions, is there a figure
11 that is reliable as to what proportion of those
12 offered recall will return as they are going down
13 the list offering recall?

14 A Yes, I have been involved in that and the
15 first recall of 55, we had to go 152 deep to get 55
16 guys to say yes. They declined for whatever reason.

17 And then the most recent one of 30 we had
18 to go 107, 110 deep, so in general terms it is about
19 a 3-to-1 reach to get your required number to
20 return.

21 MR. KATZ: All right. I think that covers
22 the questions that I had for you, Captain Beighlie.

1 Appreciate your coming by to share this
2 information.

3 THE WITNESS: Thank you.

4 MR. KATZ: You have to stay for
5 cross-examination though by the other side.

6 MR. FREUND: While he moves over there, we
7 will just take a couple minute recess while I figure
8 out if I have anything to ask the captain.

9 (2:39 p.m. -- recess -- 2:48 p.m.)

10 CHAIRMAN NICOLAU: Go ahead.

11 MR. FREUND: I get three free witnesses to
12 talk to in order to get caught up with Dan, I think,
13 right.

14 MR. KATZ: You can bank them, I guess.

15 DIRECT EXAMINATION (Resumed)

16 BY MR. KATZ:

17 Q I think one thing that I sort of assumed
18 was clear, but maybe it wasn't, is why is it that
19 when you say the training department is going to
20 ramp up that that requires more recalls?

21 A Well, you have more than just ground
22 instructors in the training department. You have

1 got simulator instructors, you have got line
2 instructors, you have got people going into
3 supervisory positions and all of that. All of those
4 bodies come out of the line pilots, so as a result

5 of the training department becoming larger they are
6 extracting line pilots off the line into the
7 training department, and those bodies have to be
8 replaced with bodies that fly.

9 Q And what about the students in the
10 training department?

11 A Well, that is your basic training float,
12 and that is as your training increases the float
13 increases. So those people aren't out there flying
14 the line actively, so those positions have to be
15 filled as well.

16 Q And that's all part of what you were
17 talking about earlier?

18 A Uh-huh, yes.

19 Q Now, let me just ask the question this
20 way. Is that being driven by the addition of
21 Athens, Zurich and Brussels or something else?

22 A Well, the baseline is to handle the

621

1 attrition, the attrition is what is driving the
2 recalls, and on top of that are the seasonal
3 additional block hours in the summertime, and on top
4 of that are the new cities. So if you want to look
5 at it as a pyramid, the base, the larger driver is
6 taking care of attrition.

7 Q We had an Exhibit B-18A which was a
8 three-page exhibit, and I am putting it in front of
9 you now?

10 A Uh-huh.

11 Q And it shows the junior pilot on the US
12 Airways system seniority list, Ettore Varini, being
13 recalled in December 2007, and this blue line
14 relates to a age 60 attrition, the gray line is
15 other attrition, the yellow line is the Embraer
16 deliveries?

17 A Uh-huh.

18 Q And my question is, based on what Captain
19 Hogg and Chuck, with the unpronounceable last name,
20 have told you, is that consistent with your
21 understanding of the company's plans?

22 A Yes, absolutely. Yes. Absolutely.

622

1 Q That completes the direct examination for
2 real.

3 CHAIRMAN NICOLAU: Your witness.

4 CROSS EXAMINATION

5 BY MR. FREUND:

6 Q How do you feel about latte and pasta?

7 A I would have the pasta first.

8 Q You are an A320 captain?

9 A Yes, sir.

10 Q Any particular reason you are not bidding
11 international equipment?

12 A I don't like red eyes.

13 Q And my last question is, how many
14 furloughed US Airways pilots would be recalled in
15 the summer of 2000 -- in the fall -- take the fall
16 of 2006, spring of 2007, and the summer of 2007, if

17 US Airways had liquidated in 2005?

18 A I guess the number would be zero.

19 MR. FREUND: That is all I have got.

20 MR. KATZ: Nothing further. Thank you.

21 CHAIRMAN NICOLAU: Thank you.

22 MR. KATZ: We have another witness on

623

1 fleet, it is going to be -- we are not going to be
2 able to complete the direct in a half hour, so I
3 leave it up to the chairman as to what you are
4 preference is as to how we should proceed.

5 CHAIRMAN NICOLAU: Let's go off the
6 record.

7 (Discussion off the record.)

8 CHAIRMAN NICOLAU: We are recessed until
9 Monday morning at 10:00. Same hotel.

10 (Whereupon, at 2:55 p.m., the hearing was
11 recessed, to be reconvened at 10:00 a.m., on Monday,
12 December 11, 2006.)

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C O N T E N T S

WITNESS	EXAMINATION
EUGENE L. POWER	
By Mr. Katz	DX 501, 508, RDX 596
By Mr. Freund	CX 506, 545, RCX 604
BRUCE BEIGHLIE	
By Mr. Katz	DX 609
By Mr. Freund	CX 622